

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York

R. R. Bowker, President and Treasurer; J. A. Holden, Secretary

Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.

English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. CI.

NEW YORK, JANUARY 14, 1922

No. 2

Published January 27

JACKSON GREGORY'S

Big New Novel of the
California Wilderness

THE EVERLASTING WHISPER

By the Author of "Judith of Blue Lake Ranch"
and "Man to Man"

Stock Now Ready for Shipment

With Frontispiece \$1.75

Charles Scribner's Sons,  Fifth Avenue, New York

JAN 17 1922

Coming February 15

FRANCES HODGSON BURNETT'S

Greatest Novel

THE HEAD OF THE HOUSE OF COOMBE

Big Advertising and
Publicity Campaign
With Display and
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Booksellers, including

Posters

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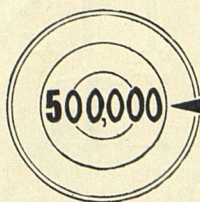
Counter Display Material

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Extensive Display Ads in Newspapers and Magazines

\$2.00



Frances Hodgson Burnett's
THE HEAD OF THE HOUSE OF COOMBE

Our Aim

ADVANCE COPIES

We have prepared a Special Edition (free on request) to enable salespeople to read the book before publication and appreciate what a wonderful story it is.

Publishers

FREDERICK A. STOKES COMPANY

New York

J. C. SNAITH



Here is a novelist who has distinguished himself in almost every field of fiction. Master of romance and of realism, the series of novels bearing his name show an amazing versatility. Twenty years ago he was writing historical romances, including "Fierceheart the Soldier" and "Mistress Dorothy Marvin," which attained to great vogue in Appleton's Town and Country Library. Since that period he has produced novels of every type, some historical, some contemporary, some with a political flavor, some of romantic development of character. In each has been exhibited the consummate craftsmanship by which Snaith has won for himself an undisputed place among the foremost contemporary English novelists. "The Undeclared," "The Sailor," and "Broke of Covenden" are grippingly human stories, full of beauty and a powerful pathos, depicting the potentiality for development which the human soul can display. In these novels life is a fight against smothering reality, with the human element (Henry Harper of "The Sailor," or the valiant little green grocer of "The Undeclared") providing the thrill of romance. Despite the grim realism of some of their pages, the Snaith novels, brightened with humor, may truly be described as "a straight road in hopeful company." Again, Snaith surprises his admirers by such a light gem as "The Adventurous Lady," which is high comedy of sparkling brilliancy. Of the author himself little is known by the public. He is a retiring man, appearing but seldom at his club, the famous Garrick, a keen cricketer, living in London or nearby, content to watch the life of war or peacetime England and recording his impressions of its humors and its romances in novels, shrewd, witty, and filled with true vision.

THE COUNCIL OF SEVEN is J. C. Snaith's new novel. In it he has turned his fine abilities to the weaving of a mystery which thrillingly tells the story of a young politician who, with a brave woman at his side, becomes enmeshed in a conspiracy whose aims are lofty, but whose methods are sinister, evil, poisonous. It is a remarkable novel; absorbing to any lover of mystery, romance, and vivid characterization. \$2.00 net.



The Second of a series of Talks on Authors and their works to be run on this page for Booksellers and their Sales People.

D. APPLETON

Publishers



AND COMPANY

35 West 32nd St., New York

ALFRED A. KNOPF



220 W. 42 St., New York

MEMOIRS OF A MIDGET

by Walter de la Mare

THIS is without question Mr. de la Mare's greatest prose work and one of the truly big books of our day. Booksellers have had repeated calls for it since it was published in London last Fall. I shall publish the American edition on January 23rd 8vo. 436 pages. \$3.00 net.

IN DEFENSE OF WOMEN

by H. L. Mencken

A new, completely revised and extended edition of Mr. Mencken's most popular book, long out of print and in constant demand. \$2.00 net.

LITTLE RAYS OF MOONSHINE

by A. P. Herbert

Author of "The Secret Battle," etc.

A diverting book, full of fun, which any one will enjoy—by the gifted author of "The House by the River." \$1.75 net.

The Holidays are over; these appeared late in the Fall, but they cannot be dismissed as "last year's books":

THE BRIARY-BUSH

by Floyd Dell

WOMEN especially are reading and discussing Mr. Dell's beautiful story of a young marriage. Third Large printing. \$2.50 net.

JADE LADY LUCK

by
Hugh
Wiley

FOR thrills, "Jade"; for humor, "Lady Luck"; but in any case sell your customers "Hugh Wiley for entertainment." Each \$2.50 net.

JOSEPH HERGESHEIMER'S New Novel

CY THEREA

[\$2.50 net]

Published - - - - January 3d.
Second printing ordered - - January 7th
Third printing ordered - - January 9th

[A few copies remain of the de luxe large paper autographed edition. \$10.00 net.]

Send for Hergesheimer booklets and window cards

HARCOURT, BRACE & COMPANY, 1 West 47th Street, NEW YORK

Published January 5th

Our First Big Book For 1922

CIVILIZATION IN THE UNITED STATES

An Inquiry by Thirty Americans

Not a haphazard compilation or a conventional "symposium," but the deliberate and organized effort of like-minded men and women to see the problem of American civilization as a whole, and to speak the truth about it as they see it. Has not been serialized. 577 pages. \$5.00 net.

Read this extraordinary list

Sport and Play.....	RING W. LARDNER
The City	LEWIS MUMFORD
Politics	H. L. MENCKEN
Journalism	JOHN MACY
The Law	ZECHARIAH CHAFEE, JR.
Education	ROBERT MORSS LOVETT
Scholarship and Criticism.....	J. E. SPINGARN
School and College Life.....	CLARENCE BRITTEN
The Intellectual Life.....	HAROLD E. STEARNS
Science	ROBERT H. LOWIE
Philosophy	HAROLD C. BROWN
The Literary Life	VAN WYCK BROOKS
Music	DEEMS TAYLOR
Poetry	CONRAD AIKEN
Art	WALTER PACH
The Theatre	GEORGE JEAN NATHAN
Economic Opinion.....	WALTON H. HAMILTON
Radicalism	GEORGE SOULE
The Small Town.....	LOUIS RAYMOND REID
History	H. W. VAN LOON
Sex	ELSIE CLEWS PARSONS
The Family	KATHARINE ANTHONY
The Alien	FREDERIC C. HOWE
Racial Minorities.....	GEROID T. ROBINSON
Advertising	J. THORNE SMITH
Business	GARET GARRETT
Engineering	O. S. BEYER, JR.
Nerves	ALFRED B. KUTTNER
Medicine	ANONYMOUS
Humor	FRANK M. COLBY

American Civilization From the Foreign Point of View

English	HENRY L. STUART
Irish	ERNEST BOYD
Italian	RAFFAELLO PICCOLI

Bibliographical Notes—"Who's Who" of the Contributors—Index

ANGELS AND MINISTERS: *Four Plays of Victorian Shade and Character*

By Laurence Housman. \$1.50
"One is tempted to congratulate Mr. Housman on a true masterpiece." From a leading article in the *London Times*.

FUNDAMENTAL CON- CEPTIONS of PSYCHO- ANALYSIS:

An Elementary Survey

By A. A. Brill, M.D., Lecturer in Psycho-analysis and Abnormal Psychology, New York University. \$2.50

In its combination of readability and authority, there is no book in English that really competes with this one.

MODERN RUSSIAN POETRY:

An Anthology

Translated and edited by Babette Deutsch and Avrahm Yarmolinsky. (European Library.) \$1.75 net
Lyrics selected from the body of Russian poetry from the early nineteenth century down to date. All the poems have been translated expressly for this volume, and most appear in English for the first time.

THE HOUSE OF COMMONS

By Hilaire Belloc \$2.00
A survey of the history of the House of Commons and a criticism of its functions.
"A brilliant political argument. Masterly."—*London Daily News*.

MODERN MEN AND MUMMERS

By Hesketh Pearson

"A counterpart for men of letters and art to 'Mirrors of Downing Street.'"—M. L. Becker in *The Evening Post*.

Christopher Morley's <i>Modern Essays</i>	\$2.00
Dorothy Canfield's <i>The Brimming Cup</i>	\$2.00
Sinclair Lewis's <i>Main Street</i>	\$2.00
Wassermann's <i>The World's Illusion</i> , 2 vols.	\$5.00
Margaret Widdemer's <i>The Year of Delight</i>	\$1.75
Grant Overton's <i>The Answerer</i>	\$2.00
L. Untermeyer's <i>Modern American Poetry</i>	\$2.00
Heywood Brown's <i>Seeing Things at Night</i>	\$2.00
L. Pearsall Smith's <i>More Trivia</i>	\$1.60

Why everyone is buying ---

The Girls

a novel of
three generations
in Chicago.

Vera

the latest novel
by "Elizabeth."

Niels Lyhne

a Danish
masterpiece

Alice Adams

Tarkington writes a
real realism.

Her Father's Daughter

a romance in
Sunny California.

The Beloved Woman

ultra-fashionable
New York City.

FALL NOVELS that are still in wide demand. People are reading them; people are talking about them; that is why they are still selling. Circulations to date on these novels run at encouraging variations between the 18th thousand* (for the lowest) and the 225th thousand* (for the highest individual sales).

An index of the universal favor that has been bestowed upon *The Girls*, *Vera*, *Niels Lyhne*, *Alice Adams*, *Her Father's Daughter* and *The Beloved Woman* has appeared in the continued discussion in magazines and newspapers. Representative comments:

"Miss Ferber takes you so closely into the lives of her characters," said *Percy Hammond*, "that you are almost abashed." It is indeed an intimate study of life.

"It is fortunate the majority of wives are not sufficiently intelligent to comprehend the frightful veracity of this novel (VERA) or one would be inclined to demand legislation forbidding the writing of novels by women."
—*William McFee*.

Conforming with present-day popular novels, though written forty years ago, *Niels Lyhne* prompted *George Kent* to say: "No one has remembered the spiritual experiences of early manhood as well as the Danish novelist."

Mr. Tarkington, also interpreting youth, was complimented by *Henry Seidel Canby* when he said of *Alice Adams*: "She is the lost youth of that wonderful mother in 'The Way of All Flesh'—*Samuel Butler's* masterpiece of characterization."

Mary Squire, when she had read of Mrs. Porter's *Linda Strong*, said: "Action! She's at it every minute! Intimate nature knowledge so humanized that it is useful to the youngest."

"In 'The Beloved Woman,'" said *George W. Stark*, "there are some finely etched portraits in the course of an absorbing love story."

New requests for the six notable novels mentioned will doubtless continue for some time.

*Conservative estimates.

Niels Lyhne, \$2.00 net

Other Novels Listed, in cloth, \$1.75 net

In leather, \$2.00 net

Doubleday, Page & Co.
Garden City, New York

Edna Ferber

Author of:
Cheerful by Request,
Half Portions, etc.

"Elizabeth"

Author of:
Christopher and Columbus,
Elizabeth and Her German Garden, etc.

J. P. Jacobsen

Author of:
Marie Grubbe,
Mogens, etc.

Booth Tarkington

Author of:
The Magnificent Ambersons,
Monsieur Beaucaire, etc.

Gene Stratton- Porter

Author of:
Laddie, Freckles,
The Harvester, etc.

Kathleen Norris

Author of:
Harriet and the Piper,
The Heart of Rachel,
etc.

An Announcement to the Trade—

These books are now being sold
for publication late in January

MAROONED IN MOSCOW

Marguerite E. Harrison

A city under a spell of decay, unforgettably described by an American woman. Octavo. \$3.00

MARGOT ASQUITH: An Autobiography

Popular Edition

Unabridged edition in one volume. Twenty-three plates. Octavo. \$4.00

WHAT WE WANT AND WHERE WE ARE

W. A. Appleton

Facts concerning the position of labor, by an English labor leader. \$1.50

THE SOUL AND BODY OF AN ARMY

Sir Ian Hamilton

The British Army today and tomorrow, by the great Gallipoli General. Octavo. \$5.00

PROBLEMS IN PAN-AMERICANISM

Samuel Guy Inman

Points on the future of South America. \$2.00

POEMS: SECOND SERIES

J. C. Squire

By London's foremost young man of letters. \$2.00

THE STRUGGLE FOR POWER IN EUROPE (1917-1921)

Dr. L. Haden Guest

An economic and political survey. Octavo. \$4.50

A GENTLEMAN IN PRISON

Tokichi Ishii

A true story translated from the Japanese. \$1.50

A PHILOSOPHER WITH NATURE

Dr. Benjamin Kidd

For those whose hobby is the life of woods and fields. \$2.00

OUR NAVY AT WAR

Josephus Daniels

The exploits of the American Navy by the former Secretary of the Navy. Octavo. \$2.00

FICTION

BLACK GOLD

Albert Payson Terhune

A first-rate mystery tale of the West. \$1.75

THE GARDEN OF MEMORIES

Henry St. John Cooper

A romance by the author of "Sunny Ducrow." \$1.75

THE MAN IN RATCATCHER

Cyril McNeile

An exciting series by the author of "Bull-Dog Drummond." \$1.75

THE COTTON BROKER

John Owen

A first novel of distinct power. \$2.00

THROUGH JOHN'S EYES

Huntly Robertson

The maze of life as a boy sees it. \$1.90

JOAN OF OVERBARROW

Anthony Wharton

A novel of human drama. \$2.00

The announcement on the opposite page speaks for itself.

In taking over the sale and distribution of the standard Automobile Blue Book we are glad to add our efforts to those of Automobile Blue Books, Inc., with the conscious pride that it is now the most widely used guide book by America's motorists because it is the most authoritative, the most complete and the most helpful book of its kind published and with the hope that with our help its sale will reach the mark that it rightfully merits.

The trade may be sure of our whole-hearted co-operation on this standard item and our entire organization is at its disposal.

Liberal discounts will be given to the trade as well as dealer helps of the kind to which it has been accustomed on our own publications. Books will be delivered F. O. B. either from New York or Chicago.

The January Grosset & Dunlap List will contain full details of the 1922 Automobile Blue book and selling plan.

Our salesmen are now calling on the trade with full details or they will be cheerfully mailed on request by

Grosset & Dunlap

PUBLISHERS

1140 Broadway

NEW YORK

The Price Situation

WE, of course, have no control over retail prices which are established in every instance by the publisher concerned. This advertisement is inserted for the purpose of trade information and as a contribution to stabilized conditions.

SEVERAL inquiries recently received lead us to believe that there is more or less uncertainty in the trade as to the probable trend of prices in the near future. We have given the matter some consideration and have come to the conclusion that the changes in the prices of reprints, record books and of certain popular priced competitive lines already announced are the only material reductions that are likely to be made during the spring season.

An examination of the announcements of the leading publishers shows that fiction will be issued to retail at from \$1.75 to \$2.50 as in the fall just passed. The level of prices established last year will be maintained on all lines of trade books. It is hardly likely that in the face of this fact there will be any general reduction in catalogue prices.

It is well known that books were not advanced in price in the same proportion as

manufacturing costs or other lines of merchandise during the rising market. Present prices could not have been maintained, if paper, binding cloth, etc., had remained at the peak price. The present level of book prices is based upon the present scale of costs, and is now, we feel confident, fortunately stabilized for some time to come.

The forces of competition which prevented the raise in price level to the point that the law of supply and demand seemed to justify, are still as potent as ever in the book publishing business, and it is our firm conviction that prices will be reduced just as soon as, if not a trifle sooner than, a lowering in costs warrant. Our expectation is that the first reduction in book manufacturing costs will be reflected in a tendency to lower retail prices of new popular fiction titles as they come out.

Publishers will be quite likely to see the desirability of a reduced price when the time appointed for it arrives. It behooves the bookseller, therefore, to cooperate with the publishers in this matter by placing the situation, as it exists, before his customers, and to bear in mind that the publishers are, of course, considering the dealer's own problem of the reduction in inventory value and margin of profit that would necessarily accompany lowered selling prices.

Dealers who have not recently placed orders or reorders for stock needs with us will be agreeably surprised, we feel sure, at the character of the service we are now rendering. We should be glad to have trial orders from these with a view to demonstrating the advantages of conducting their business with minimum well assorted stocks, making frequent purchases, insuring rapid turnover and based upon a prompt and efficient jobbing service, provided at a reasonable price. Practically all orders going by mail or express are shipped complete on the day of receipt.

THE BAKER & TAYLOR CO.

Wholesale Dealers in the Books of All Publishers

354 Fourth Avenue NEW YORK At Twenty-Sixth Street

THE GREAT PRINCE SHAN

By

E. PHILLIPS OPPENHEIM

Author of THE GREAT IMPERSONATION

You remember that, in 1920, "The Great Impersonation" was one of the conspicuous fiction successes of the year. We predict that "The Great Prince Shan" will be equally popular. This story of world politics in 1934 has everything that goes to the making of an enthralling tale. A theme of present import, an intricate plot full of suspense and surprise, fascinating characters and an unusual love interest. "The Great Prince Shan" is a book of the Hundred Thousand Class.

Price \$2.00 net

PUBLICATION DATE, MARCH ELEVENTH

Boston.

LITTLE, BROWN & COMPANY

Publishers

DM=====DODD, MEAD LEADERS=====DM

A LITTLE MORE*By W. B. Maxwell*

Mr. Maxwell's new story is representative of his best work. Conan Doyle recently wrote: "I have long thought that Maxwell is the greatest of British novelists." William Roberston Nicoll says "this is a fine book, a very fine book."
(January 28) \$2.00

MIDNIGHT*By Octavus Roy Cohen*

An exciting mystery novel based on a marvelously intriguing situation and from that situation developed into a plot of fascinating originality and unexpected twists to an amazing conclusion.
(January 28) \$1.75

THE HOUSE OF CARDS*By Hannah Gartland*

No clues? There are too many clues in this murder mystery story. The police go in one direction, the District Attorney in another, and a clever reporter in still another. Not even the most confirmed reader of detective fiction will guess the real criminal.
\$1.75

PANAMA, PAST AND PRESENT*By A. Hyatt Verrill*

To the tourist, to the business man, and to all those who wish to learn more of our Southern neighbor, this book by one who knows Panama intimately will be invaluable.
Illustrations and maps. \$2.00

MANSLAUGHTER*By Alice Duer Miller***Fifth Printing**

Frederick O'Brien, author of *White Shadows in the South Seas*, writes: "I did not lay it down until I had turned the last page."

The *Chicago News* says: "It's good reading for everybody."

NIGHTFALL*By Anthony Pryde***Third Printing**

The *Boston Herald* says it is "far above the ordinary run of current fiction." The *New York Evening Post* states that "Mr. Pryde has made immense progress in workmanship since his last book."

DODD, MEAD & COMPANY, New York*Publishers since 1839*

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

January 14, 1922

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Book Price Levels for 1922

AS the year opens and announcements are made on new books and travelers go out with new books and new lines of books in the competitive field, the question of price levels for the year can be somewhat gauged from the early indications. As has already been foretold during the fall, the prices on popular copyrights have been lowered and are now fixed at 75c. The competitive lines of juveniles, birthday books, graduation books, etc. have shown the same downward tendency.

The competitive lines are usually considered separately in the minds of publishers because in many aspects the business differs very markedly from that of the new book publishing. The cost of composition and of engraved plates is a smaller percentage in competitive lines with their large printings and in reprints does not come into the problem except in jackets and promotion. The cost of paper and binding, on the contrary, is a far larger percentage of the total cost. While paper and binding have not nearly returned to the levels of five years back, there have been very helpful recessions that have made the new price level possible. Ordinary book paper that was once 4c. a pound and went as high as 13c. is now down to about 7c. Some of the plain binding cloths that used to sell as low as 12½c. a square yard, and have been last year up to 32c. are now down to 22c. Binding wages, since the establishment of the open shop last spring, have also receded, altho they are still 50% to 75% above the old levels. Pressmen who were getting \$25 a week in 1914 and who reached a \$51 level a year ago are now at a \$44 minimum.

The materials and wage levels, therefore, are now about 75% to 100% more than 1914, but even this is a considerable recession and has been reflected to full extent in the competitive prices now going out. It seems very probable

from the data newly collected and from reports from the paper trade and book cloth fields that these levels of cost are fairly well stabilized for the year.

In the field of new books the announcements for the spring are coming out and show that the price levels are about the same as in the fall, a very large percentage of fiction at \$2, with some at \$1.90 and \$1.75. On miscellaneous books it is hard to draw parallels, but the prices on books announced seem about the same as last fall. A detailed study of the many elements in the cost of production that have entered the problems in the last five years shows that when the \$2 level was reached a year ago this did not nearly represent the increased cost of manufacture, and until there came about, recessions in paper and binding cloth last spring the publishing of current books was decidedly a hazardous venture. Hope for reduction in other fields than paper and binding has not materialized. The decision in the photo-engraving field in New York this week leaves wage scales at their high war level of \$50 minimum, about double that of five years ago. The electrotypes are more than double, having gone from \$24.75 to \$59. Composing room wages, after fall arbitration, were left at their war level of \$50 minimum, a change from \$24.60 in 1914. All of these are of first importance in the production of new books.

Publishers also still find on their lists hundreds of titles that they are unable to reprint because the cost of issuing small editions would make retail prices too high for ready sale. Some publishers who had carried staple titles as assets, titles that brought in sales year after year, have been obliged to mark these off as assets, as they cannot possibly be profitably printed.

The cost of advertising, traveling and general overhead seems to have receded practically none in the year, altho the elimination of the government tax on railroad fares has been one rather slight benefit in the last couple of weeks.

As most of these elements mentioned seem to be little likely to change in the next twelve months, it seems a fairly common prophecy in the trade that prices in the new book field are rather stabilized for another year. Publishers are tending to give intensive attention to the best obtainable titles in order to get the greatest result from every book on which they have underwritten the high cost of manufacture.

Bright Spot in the New Year

ONE column of the paper that makes pleasant reading as the new year comes in is that part of the report on exchange rates which shows that our business relations with Canada are to be on much easier footing this year than last. In twelve months the Canadian exchange has risen from approximately 85 to 95. With this steady betterment the business interchange between the two countries has become much easier. To no one will this be more welcome than to the book-trade.

The Book Review

BEGINNING with the new year, the *Book Review*, published at the office of the PUBLISHERS' WEEKLY, is taking on new and attractive features to make it more valuable to those dealers who distribute it to their lists of book buyers. A regular feature will be a page on books and reading by Heywood Broun, and there will be more special articles and more careful make-up than ever before, making it the most dignified, effective and handsome imprint magazine that has ever been available.

During the past few years, the experiment has been made of attaching copies of the *Book Review* to the third PUBLISHERS' WEEKLY of each month, in order to keep it in the minds of booksellers who might wish to contract for its use. This form of promotion will now be discontinued as not being the most effective way to circularize. There has been a very marked increase in the appreciation of the function of imprint magazines in the past year, and the circulation of *Books of the Month* and the *Book Review* has shown results.

Now that the extreme pressure on manufacturing conditions has lessened, it has been possible to get better and better results with typography and illustrations, and in no field is attractive circularizing in this form more valuable than in the book world. Rebecca D. Moore has for the past several years been special editor of the *Book Review* and Dorothy Knight of the *Books of the Month*.

Christmas Sales Total

THE Federal Reserve Bank of New York publishes statistics on sales in department stores in New York City and vicinity from December 1st to December 20th, which gives an increase of 3 per cent in dollar values over a corresponding period of last year and 2 per cent larger than December, 1919. This means that there has been a greater volume of merchandise sold than in any two previous years in this district. The figures for November show a slight decrease in money value of sales in 1921 as compared to 1920 in the department stores, and in mail order houses, which have been adversely affected by conditions in the agricultural districts, a falling off of about one-third.

Photo Engraving Wages

SINCE the photo-engraving shops closed down on January 3rd, the employers and employees have been in conference, and the employers, according to an announcement made after a meeting on the evening of January 10th, have given in on the wage scale and consented to continue at the present basis of \$50 minimum for 44-hour week. The reports say that there has been some change in shop conditions, but particulars have not been announced.

There are about 1500 union engravers belonging to Photo-Engravers' Union Number One, and, altho the newspaper shops are under separate contract from those in general job work, a good many of these men had walked out in sympathy with the others. Matthew Woll, President of the International Photo-Engravers' Union, came on from Chicago and took a leading part in the settlement.

Paper Mill Wages

ON January 4, the arbitrator in the paper mill field, Judge Frank Irvine of Ithaca, rendered a decision which has lowered the wage scale in the unskilled departments of paper-making while leaving the skilled wages at the level which followed the cuts of last August. The paper mills affected are the principal independent companies of the United States and Canada, not including the International Paper Company.

The mills had reduced wages last August on percentages varying from 10 per cent to 26 per cent. The wages of skilled workers were left at a level of from 54c per hour upward. The unskilled labor, on which the manufacturers asked a reduction to 30c an hour from 40c has been placed at 32c an hour, or \$2.56 a day. This includes wood handlers, yard men, etc. The agreement continues to May 1, when the arbitration agreement, under which this scale was promulgated, expires. The manufacturers have claimed that the mills were only about 75 per cent busy.

A Book Collector

IT is always interesting to note that the writer of an obituary of a prominent man very naturally includes in his report some reference, if possible, to the attitude of the deceased towards books. In the current reports following the death of Senator Penrose the papers state that:

"He had few diversions. He had not attended the theater in more than thirty years. He found no enjoyment in music and was never inside a moving picture show. He spent his nights reading and keeping pace with public matters. At his offices in Philadelphia was a good law library. At his home was one of the most valuable collections of books in the city. Attachés of the Library of Congress say no other man at the Capitol drew from its shelves a larger number of volumes."

The Complexities of the Printing Situation

THE printing situation has been complicated in recent years by the organization of smaller unions in correlative branches of the printing trade, and has led to serious wastage in labor which has greatly increased the cost of printing, and therefore of publications and this illustrates only too well the general complexities of the labor situation.

The following Unions are now inter-related in the printing offices of New York City:

- Typographical Union No. 6
- Printing Pressmen and Assistants' Union No. 51
- Franklin Union No. 23
- Platen Pressmen and Platen Press Assistants' Union No. 1
- Web Pressmen's Union No. 25
- Paper Handlers' Union No. 1
- Paper Cutters' Union No. 119
- Bindery Women's Union No. 43

This list does not include the Fly Boys and Girls Union No. 1, organized some time since, which is understood to have lapsed into "innocuous desuetude."

The following are Unions with which printing offices have close relation and which are more or less inter-dependent with them:

- Photo Engravers' Union No. 1
- Electrotypers' Union No. 100
- Stereotypers' Union No. 1
- Bookbinders' Union No. 1
- Mailers' Union No. 6
- Bookcover Stampers' and Gold Layers' Union No. 22
- Bookedge Gilders' Union No. 11
- Paper Rulers' Union No. 9
- Blank Book Workers' Union No. 6
- Ink Workers' Union No. 2

The membership of these Unions are jealous each of the other, and the intricacy of these criss-cross jurisdictions is best illustrated in the following official notice issued by the Paper Handlers' Union No. 1 under date of November 28, 1919:

"The jurisdiction over the work of paper handling, sheet straightening and such other work as formerly came under the jurisdiction of the old Paper Handlers, and Sheet Straighteners' Union has been definitely regulated and assigned as follows:

All paper handling, whether in rolls or flat sheets, such as carting, storing and stripping of rolls and the carting, unpacking of cases and stacking of white sheets, come under the jurisdiction of *Paper Handlers' Union No. 1, I. P. P. & A. U.*

The work of straightening printed sheets whether performed in the Bindery or the Press Room comes under the jurisdiction of *Paper Cutters' Union No. 119*. This applies to the straightening of sheets printed on one side and all printed sheets that are received in cases as well as to the straightening of full printed sheets. *The work of carting the printed sheets and signatures from the Press Room to the Bindery* which has heretofore been done by members of the Sheet Straighteners' Union should also come

under the jurisdiction of *Paper Cutters' Union No. 119*.

The work of loading up the cross feed folding machines comes under the jurisdiction of *Bookbinders' Union No. 1*.

This will cover the matter of the jurisdiction of work formerly done by the members of the old Sheet Straighteners' and Paper Handlers' Union so that all positions formerly filled by union men will continue to be union jobs."

Thus the handy man, who in old days helped to feed or handle paper or did other odd jobs, is no longer permissible in union offices and two men may stand around idly while a third is doing work which either of the others might do as well. Such conditions are unnecessary for the protection of the worker and seriously interfere with the maintenance and development of the printing industry.

In New York employing printers have gone so far as to divide their organization into two sections, those of the closed shop, including a large majority of printing offices, and the open shop, which includes a few fairly successful tho minor establishments. The present trend in industry is to follow the precedent of the bindery trade in emphasizing the open shop. It should not be impossible to obtain such re-organization among the Unions in relation with the open shop system, the only truly American system, without destruction or debasement of the Unions. The Unions would still be the dominant but not the dictatorial feature of the normal printing office, and the Union card should remain the best endorsement of a worker for employment.

It is doubly unfortunate that the leadership of the Unions in recent years has become so autocratic and unreasonable and unmindful of actual economic conditions. Strikes such as those in New York harbour and those of the coal miners have become wars of starvation, the modern equivalent of "your money or your life." The milk strike and the threatened butchers' strike both struck at the food supply of New York in this same spirit of starving out the public, and a last straw was added to the New York situation, with an unintentional touch of humor, when a vaudeville menagerie of howling beasts was left out on a Broadway sidewalk after midnight because Union theater helpers refused to load the crates on waiting trucks which were not manned by men of some other Union organization.

The building trades have been notoriously under the domination of leaders whose proved corruption has landed them in State's Prison,

while profiteering manufacturers in these industries have made use of such leaders in a joint conspiracy against the public, with the natural result that housing conditions have produced increased rents and great economic pressure upon the workers themselves.

There has been a growing tendency on the part of labor leaders to insist upon class legislation and to forget that the wage earner is dependent after all upon the farmer and others who provide the raw materials which the earth affords, and that he is only part of the community and not the whole thing. A final note of warning is sounded by Bryce in his "Modern Democracies" in describing the political conditions in Australia, where the Labor Party not only has a majority in Parliament, but pledges members in advance of their election to accept the policy of the party which is dictated by a Labor Council, nowadays called a Soviet, of a few men who thus control legislation and practically stop fruitful Parliamentary debate and throttle representative government. There also the law provides preference for the Unions and to that extent deprives other citizens of the opportunity to earn a living.

The Railroad Labor Board in its recent decision, unanimously agreed upon with the support of labor representatives, pointed the way to the open door of friendly relations between employers and employed, between the public and the Unions. In this important field of transportation, where high wages and high costs had seriously crippled all business from

the farmer to the ultimate consumer, this decision recognized the Unions as the best means for "collective bargaining," with the proviso that non-union workers should not be unrepresented, and required peaceful relations between union and non-union workers. Also, while modifying working conditions where these had been made the pretext for despotic control, the Railroad Labor Board insisted on the rights of the workers to reasonable hours, proper sanitation and the comforts of industrial life.

The common sense of it all is that an American citizen should have the right to earn his bread and butter, whether or not he chooses to belong to a labor organization, but that the Unions rightly led constitute the best means to lead all workers and the whole community toward peace and prosperity. Standing stoutly by the principle that the wage worker is entitled to a day's wage which gives him an increasing rather than decreasing share of his product the wage in any industry should afford to each worker a comfortable standard of living and this should bring about a relation between employer and employed in which the wastage of strikes and like difficulties should be avoided, in which efficiency should be emphasized and thru which the prices of commodities should be kept as low as fair wages permit, thus increasing demand and lowering the cost of increasing supply, so that each man, woman and child in the country will be the gainer and no wage earner the loser. It is only by the application of the golden rule in industry that this ideal may be reached.

Doing More Business on Less Capital

By Waldon Fawcett

THE government has been inquiring into "turnover" and its bearing on business expense. Ordinarily, a board of Agricultural Inquiry would be expected to have but slight interest in the rapidity of merchandise turnover, but a Joint Commission of Congress has just come across this factor in investigating the marketing system of the country. It will be some months before the final report and recommendations of the Commission will be ready, but its findings will point out that costs and profits are heavily governed by the number of turns of stock in a year or a season.

Study of retail turnover by the Commission has followed the Commission's probe of the cost of distribution, or of "service," as

Chairman Anderson likes to characterize it, all the functions of distribution from the producing plant to the point of consumption being included in "service." John Wanamaker's general manager, Franklin N. Brewer, in testimony before the Commission, set "dealer service" above price in the consideration of customers. Thereupon, the economists did some figuring and announced that 49 cents of every dollar paid by the consumer goes for "service," leaving 37 cents to cover the entire cost of production, including all materials, and 14 cents to provide all the profits for manufacturers and distributors.

Prodded by the revelation of the heavy proportion of marketing investment that is bound up in the distributive machinery, the

Congressional explorers have sought, from the business men that the Commission has summoned as witnesses, light on the subject of turnover. To the questions of members whether turnover can be speeded up without materially increasing the cost of doing business, most of the merchants who have faced the Commission have replied in the affirmative. It was pointed out, however, that when a certain point is passed, overhead goes up with the turnover, not at the same rate, but nevertheless steadily.

Christmas trade was cited as illustration of possible illusion with respect to turnover. Many a retail store takes care of a sharply increased volume of business at the holiday season without any material increase in operating expenses, but this high net gain is possible only for a limited interval when the sales plant and its operative force temporarily sustains an overload. If the store were called upon to cope regularly with turnover, swollen to Christmas proportions, it could be done only if there were proportionate increase of facilities and of personnel.

Consensus of opinion seemed to be that the average retail organization is susceptible of turning stock more frequently than it now does without substantial increase in operating expenses. One witness, who gave his cost of doing business as somewhere between 20 and 25 per cent, reported the rate of turnover in his store as four times a year and ventured the opinion that at least one additional turnover might be added without raising the cost of doing business. The propensity of the average purchaser to seek pleasant store environment points to opportunities for better turnover, and wide aisles offer chance for an increase of turnover with no advance in the charges for rent, heat, light, insurance.

Starting from this idea that increase in turnover spells increase in profit the Commission have studied the relative ability of the large store and small store to obtain turnover. Department store executives give the impression that they are anything but cock-sure as to their superiority in turnover. The Wanamaker manager saw an increasing line of distinction between the smaller businesses that are locally close to the people and the larger businesses that offer a range of merchandise. But he admitted that one of the big questions of the period is whether a store with central management can continue to compete with the smaller store in which the personality and the effort of the proprietor enter most directly and where there is a personal specialized service which the more impersonal large store finds it hard to duplicate.

Conceding then, that the small store cannot be driven out by the large store and that, perhaps, the efficiently operated small store has never been so prosperous as at present, the discussions have sought to square this condition with the all-important equation of turnover. It is acknowledged that the large store and the large mail-order house obtain whatever advantage in price they possess by means

of quantity purchases. And it has been stated brake upon turnover and the improvement in transportation and other facilities, which enable the small merchant to reorder frequently in small lots, is an influence that narrows the gap between the large and small store.

The farther the Commission has pursued the subject of turnover the deeper the insight into the structure of retail merchandising. The co-operative store, the consumer-owned store and, at the other extreme, the manufacturer-owned store have all been scrutinized. But always there was, on the part of quizzed and quizzers, an eye to the influence of turnover. William H. Ingersoll, who stated that he had recently been in Europe investigating this subject eulogized as "a marked accomplishment," the achievement of Selfridge in doing, in his London department store, a business, equal in volume of sales to Harrod's on half the investment.

In suggesting a way for curing slow turnover, business men who have appeared before the Joint Commission have usually assumed that 28 per cent represents the cost of operation of a typical retail store. This expense is divided into two elements. One is time expenses—that is expenses affected by the length of time involved in transactions; the other labor expense involving buying, clerk hire, etc. In the calculations at Washington, the expense of store operation has seemed to be divided equally, 14 per cent being computed for time expense and 14 per cent for labor expense.

As a basis for computing the influence of turnover the store with one turnover a year is taken. The specific illustration used in some of the discussions was a store carrying a \$10,000 stock to do business of \$30,000 a year and that thus moves its stock off its shelves once in twelve months. For this store the time expenses embody:

Rent	\$1800 or 6%
Interest on investment in stock.....	6%
Light, insurance, etc.	2%
Total	14%
Labor expense is apportioned as follows:	
Buying and traveling to market.....	1%
Clerks and sales force.....	8%
Advertising	2%
Expressage, delivery and sundries.....	1%
Breakage, loss, and obsolescence	2%
Total	14%
Grand total	28%

The arguments have pictured the possibilities if all labor expense be left the same, but there is a speeding up of the turnover or the time element. If the merchant could do his \$30,000 worth of business on a \$5,000 investment instead of a \$20,000 investment, then against each dollar's worth of stock he has only to charge 1% or one-fourth of his year's rent. Similarly the interest charge is cut down and likewise the assessment for heat and light. Simply by increasing the turnover the time expense is reduced from 14% to 3½%. That saving would, if translated to the ultimate consumer, so the Congressional Commission has been told, exceed all the theoretical savings that have been promised by

that the largest mail-order house has little advantage in this respect over the large department stores and "chain" systems. The temptation to quantity purchases for the sake of securing extra discounts is accounted a advocates of systems that eliminate the middleman or contemplate co-operative stores.

The above supposes that the labor item remains the same, but the board has been told by witnesses that this is not fair and that in the case of goods that, by the aid of advertising or exploitation, sell so readily that they turn four times a year or oftener there is an appreciable saving in clerk hire and other items under the head of labor. In order that members of the Commission should not discredit as preposterous supposititious cases of multiplication of turnover there have been laid before the jury of investigators a number of interesting concrete instances of stimulus to turnover.

A store with a record of two turns a year

—doing a business of \$60,000 a year on a stock investment of \$20,000—was brought, under new management to a rate of 10 turnovers. It is declared that the rate of 12 turns which has been shown in several instances is not unusual where modern methods have been applied. Most of the witnesses who have praised at Washington the efficacy of more rapid turnover as a remedy for mercantile ills have advocated not a maintenance of present stocks with increased sales but rather a cutting down of stocks without any reduction in the amount of sales. There has been mentioned, as a promising remedy, the plan of the Domestic Distribution Division of the U. S. Chamber of Commerce which prescribes as a prerequisite of maximum turnover a system of stock control based on "stock control cards,"—a card index file which affords a perpetual inventory and affords at a glance conclusive evidence as to which items of stock are stagnant and which are selling out or turning most rapidly.

The Chicago School Book Situation

ACCORDING to the decision announced by the Chicago Board of Education, Chicago is to make its own schoolbooks, the text being written by the teachers and the city publishing them. This decision followed closely after the announcement of an adopted list of books recommended by the Superintendent of Schools and his staff.

The production of schoolbooks by a municipality or state has been tried in this country a great many times and under varying conditions. If Chicago makes its texts under this plan, it will be the only community, however, actually producing its own books. The state of California originally tried that plan but afterwards amended its law so that the state could, instead of preparing its own books, lease plates from publishers for this purpose, the original home-made books not being satisfactory to the educators. It was reported at that time that several hundred thousand dollars worth of books were left on the hands of the state. At first, after the law was changed, most of the large textbook houses offered texts on a specified royalty percentage, based on the listed price. Many of the larger houses, however, have since withdrawn from this plate supply business as being unsatisfactory to both their authors and themselves. The state of Minnesota made experiments in a similar direction and had for a period of fifteen years up to 1893 a plan of uniform state contracts, in which an arrangement similar to the California leases was made, largely on the series of Quackenbos books. They, however, reverted to the general plan of contract with textbook houses finding the other unsatisfactory.

The state of Kansas does not make its own textbooks but leases plates, and here, as in California, many of the important texts are not offered on that plan. The Province of Ontario

also makes its own books, edits and publishes them. In many states the subject has been under legislative discussion, but has been passed by as unsatisfactory to the educators, who believe that better texts are obtained under the competitive method.

The Chicago Board of Education believes that texts can be produced in time for use in the next school year. The publishers claim that frequently they have to spend from two to three years in preparing and getting plates made for a successful and carefully thought out textbook. The difficulty of having textbooks written by the teachers of any one city is a very obvious one. The art of writing a textbook requires a separate talent from that of teaching, and ability to produce a textbook in any field is usually given to few people. Publishers who have sought in vain for many years for just the right textbook in some particular field something that would measure up to their highest ideas for such a book are not ready to believe that every city school organization, no matter how able the teachers, has talent of that unusual capacity.

The publishers in their argument against leased plates point out that under this plan there is too small return to the author and no adequate provision for the publisher to cover the years of experiment and search for the best text and the most usable book. Without proper margin, experimentation and progress would soon be curtailed. The Chicago School Board is proceeding under a statute of Illinois, which gives the Board of Education "the right to print, publish, distribute and sell its own textbooks." There has, however, been no change in the constitution of the state, as was provided in California in order to make perfectly sure the state's right to enter into private business.

Progress on Bookselling Promotion

Committees Organized and General Plans Announced

FOLLOWING on the series of meetings of the past six weeks of publishers, sales managers, advertising men and travelers, the outline of what will be done this year in promoting bookselling is taking definite shape and the committees to take care of the details announced. The committee which is in special charge of developing the program is as follows:

COMMITTEE ON YEAR-ROUND BOOK SELLING

Organized under the National Association of Book Publishers, 334 Fifth Ave.

Frederic G. Melcher, Chairman
Marion Humble, Executive Secretary

SALES MANAGERS

F. A. Clinch, D. Appleton & Company
H. B. Earl, Doubleday Page & Company
F. L. Reed, Grosset & Dunlap
A. H. Gehrs, Harcourt, Brace & Company
Robert G. Anderson, G. P. Putnam's Sons
Whitney Darrow, Charles Scribner's Sons

ADVERTISING MANAGERS

J. W. McSpadden, Barse & Hopkins
Harry F. Hull, Dodd, Mead & Company
Stanley Rinehart, George H. Doran Company
Franklin Spier, Alfred Knopf, Inc.
George H. Brett, Jr., The Macmillan Company
Walter Sprague, Oxford University Press

TRAVELERS

Desmond Fitzgerald
Stanley Walker, Henry Holt & Company
Herbert Gaskill, J. B. Lippincott & Company
Joseph Green, Little Brown & Company
James L. Crowder, Chicago
James L. Nerny, F. A. Stokes & Company

BOOKSELLERS

Eugene L. Herr, President American Booksellers' Association, *ex-officio*
John Loos, Brentano's, New York
F. S. Smyth, Wanamaker's, New York

Many suggestions have developed from the meetings, and the committee at its first gathering took up the problem of the plans, posters and material for the coming six months. The larger appropriation, pledged by the publishers, which is more than double that of last year, will permit a wider distribution of material, higher grade posters and far more general publicity. When the first poster goes out, there will be sent to the 1700 booksellers who have been cooperators in the movement or to those who can cooperate this year, a handsome mahogany frame in which this and succeeding posters can be effectively displayed. Extra frames can be obtained at 70c. each from the office at 334 Fifth Avenue.

The first poster that has been adopted to go out about January 20th has the wording "Every real home has books" and will be handsomely reproduced in full color. It is felt that this poster will have continuing value the year

round. There has been no effort to settle on a single slogan for the whole year, but booksellers who are interested are urged to send in suggestions. This poster slogan has been abbreviated from a longer one "No Home a Real Home Without Books" which is the form in which publishers will use it in their advertising.

From among the designs of the best posters, book-marks will be made, according to a suggestion made by some of the booksellers last year. There is also being prepared a Valentine's Day band, to be used on books—white with red lettering, as is the customary form, reading "To My Valentine." Any of the booksellers who will write for them may have them. It is also proposed to study the possibility of having other helps to make books more widely used as gifts, and a type of gift certificate is being designed, especially applicable to books, and a second style similar in form but having a Christmas decoration will be developed for the fall.

Marion Humble, who has had charge of the details of the campaigns for the last fifteen months is in executive charge of all details at the Fifth Avenue office with two assistants, one experienced in book promotion, so that material can go out as promptly as possible. Dealers will receive semi-monthly news bulletins with suggestions for display and local publicity, and correspondence from the trade on any special problems of retailing is encouraged. There will be frequent releases to the newspapers of book news, and suggestions will be sent to the bookseller on good types of ad copy.

Besides the book news sent to a list of 150 literary editors, there will be regular releases to a longer list of managing editors. Copies of these will be sent to publishers and booksellers for information and further use. The Committee will endeavor, as during last fall, to keep magazine editors and writers informed about book news by letters and personal calls, and encouragement will be given to starting book columns. The committee has the advantage of the advice and assistance of the newly organized Publishers' Ad Club, which considers from the advertising man's point of view all the problems presented. A brief summary of the emphasis that will be placed in the posters and publicity during the next six months is as follows

YEAR-ROUND BOOKSELLING PLAN, 1922.

FEATURES, JAN.-JULY JANUARY.

"Every Real Home has Books"—Poster will carry this slogan.

Emphasis on home libraries, stock-taking, mental inventory.

Subsidiary emphasis:

National Thrift Week, January 17-23.

(See American Library Association list on Thrift)

Benjamin Franklin Day, January 17th.

Fireside travel—"Travel at home" last week in month.

Books as gifts, birthday, etc.

FEBRUARY.

"America's Making Told in Books."

Biography, citizenship, history, national arts.

Subsidiary emphasis:

Books as Valentines, Gift band will be furnished to dealers on request.

Books as gifts, birthday, etc.

MARCH.

"Find it in Books"

Useful Books for Business (first two weeks)

Useful Books for the Home (last two weeks)

Subsidiary emphasis:

Travel Week of Travel Club of America, March 26-31 (Travel Exposition, Grand Central Palace, N. Y.) Will have contest on most popular books of travel, and other publicity.

Books as gifts, birthday, etc.

APRIL.

RELIGIOUS BOOK WEEK, April 2-8.

Books as Gifts for Easter. Gift band furnished to dealers on request.

"Back to Nature Books."

(Sub-committee with J. W. McSpadden, chairman, will suggest means of increasing sale of children's books in spring.)

MAY.

Books as graduation gifts.

Books as rewards for all school children.

JUNE.

Books for wedding gifts; books for brides' showers.

Start vacation reading publicity

"TAKE ALONG A BOOK"

Vacation reading for children to be pushed thru schools and camps.

JULY and AUGUST.

Special vacation reading campaigns.

CHILDREN'S BOOK WEEK, 1922, will be November 12-18.

Plans for Booksellers' Convention

THE Convention of the American Booksellers' Association will be held at the New Willard Hotel, Washington, D. C., May 8th to 11th inclusive. While the plans have not sufficiently matured to give a detailed account of the proceedings of this Convention, enough is known about the program to be safe in saying that this will essentially and strictly be a Booksellers' Convention and that it will deal with the practical phases of bookselling. It is the aim of the committees that the booksellers shall finance their own convention instead

of asking the publishers for contributions for entertainment. This can be done by charging a small registration fee, as was done by the National Association of Stationers and Manufacturers at its convention last October.

CHAIRMEN OF COMMITTEES

The chairman of the General Committee on Entertainment and Banquet is S. L. Nye of S. Kann & Son, Washington, D. C. The chairman of the Program Committee is J. Joseph Estabrook of Hochschild, Kohn & Company, Baltimore, Md.

They will be assisted by Sidney Avery of Brentano's, Washington, William C. Ballantyne of William Ballantyne & Sons, Washington, Fred S. Woodward of Woodward & Lothrop, Washington, and Stanley G. Remington of Norman Remington Co., Baltimore.

It is believed that the first meeting of the Convention will be held on Monday afternoon. If the plans for the entertainment are carried out, it will be the banner convention in the history of the Association, as it will include a reception by President Harding to the Association on the afternoon of the 11th followed by the banquet in the evening.

By opening the Convention on the afternoon of May 8th, it will allow for those who arrive on Sunday plenty of time, and for those who arrive on Monday morning an opportunity to be present at the opening session.

Another American Invasion

WHEN the Berlin dispatches carried recently a story about the burning in the streets of Berlin of 40,000 dime novels, it seemed to indicate that the youth of Germany was being protected from any alien invasion. One reader of the dispatch has reasoned it out that the German soldiers having heard so much about our "Bear Cat" battalions had felt that German youth needed to be fed on Wild West literature in order to be able to hold their own. If this was the reason for their increased consumption of this literature, the concerted movement to stop its use can surely be treated as a pacifist measure helping on the peace of the world.

The same dispatch says that the Berlin boys who parted with these treasures were provided in their place with "classical works and other good books." It is to be hoped that if such a selection were made the Berlin boys did not cease reading altogether but did really benefit by the change. This German censorship seems to have its counterbalance in this country where there have been several efforts to eliminate certain harsh and gruesome features from Grimm's "Fairy Tales" in order that the American children may not be coarsened.

With the new international character of literature being thus demonstrated, the system of exchange professors can have but relatively small influence compared to the appalling possible effect of Wild West heroes going to Berlin and German witches coming to our hearth-sides.

Religious Book Week Under Way

THE Religious Book Week feature of the general Year Round Bookselling plan has now had its work well outlined, and the Committee in charge is as follows.

F. S. Braselman, Presbyterian Board of Publication.

Arthur F. Stevens, The Methodist Book Concern.

H. W. Cressman, American Baptist Publication Society.

Vernor Schenck, Congregational Publishing Society.

Arthur Kenedy, P. J. Kenedy and Sons.

S. Edgar Briggs, The Fleming H. Revell Co.

William Thomson, Thomas Nelson and Sons.

Charles M. Roe, George H. Doran Co.

Donald P. Bean, University of Chicago Press.

William McGhee, Kaufman's, Pittsburgh, Pa.

Charles E. Bloch, The Jewish Book Concern.

This Committee was selected at a general meeting of the religious publishers held in the conference room of the National Association of Book Publishers' office, and the details for the work were plotted out. The date, as has already been announced, is April 2nd to 8th. It is hoped and expected that booksellers will find this an unusual opportunity to display religious books. And in the following week, Easter week, the display of devotional books and Bibles is always a book-trade feature.

The large religious organizations have found this plan of general co-operation of great value in stimulating new interest and better methods in book use thruout the country, and the ministers and religious papers have seen an opportunity for promoting religious reading in a way very much in accord with their own natural inclinations.

The Committee has felt that the big theme to be emphasized this year was the need of enrichment of the religious home life thru religious books, and this thought will be expressed in posters and general discussion. Already editors of the religious press have been making suggestions, and prominent writers in the churches have promised articles and messages. As was shown in the way the church leaders took up the subject of children's reading last fall, the general thought of the place of books in relation to the church has been coming to the front, which will make the co-operation much more complete.

"What causes most human troubles? Lack of knowledge. What is the remedy? Reading good books."

"How only can one get the greatest good from books? By owning them."

—W. F. Gregory, Manager Lothrop, Lee & Shepard Company, Boston, in *New Era Magazine*.

The Fellowship of Booksellers

AT the Booksellers' Convention last May, announcement was made of the election of the first members to the Honorary Fellowship of American Booksellers, which had been instituted by the Association to provide a method for giving recognition to those booksellers who had raised their standards to a commendable level.

The Committee in charge of this Fellowship, as appointed by President Herr of the Association, is now sending out to all members an announcement that nominations will now be received for the second year and that five names will again be selected from those nominated. The Committee in charge consists of Frederic G. Melcher, of the PUBLISHERS' WEEKLY as Chairman; Henry S. Hutchinson, New Bedford, Mass.; John T. Hotchkiss, of the J. K. Gill Company, Portland, Oregon; W. P. Blessing, of the Presbyterian Board of Publication, Chicago; Belle M. Walker, of the *Bookseller and Stationer*, New York, and Eugene L. Herr, Lancaster, Pa., *ex officio*.

Nominations either on the official blank or otherwise can be sent to the Chairman any time before March 1st. In connection with the nomination, there should be sent in a brief account of the business career and a few comments on the outstanding characteristics of the nominee's bookselling knowledge and abilities. Those elected last year were: Charles E. Butler, New York; George W. Jacobs, Philadelphia; William Harris Arnold, New York; J. K. Gill, Portland, Oregon; and Joseph M. Jennings, Boston.

The plan of the Fellowship is that nominations may be made by anyone in the book-trade and that after March 1st these nominations will be put into the form of the ballot and sent out to the Association members for vote. About two hundred ballots were cast in all last year.

The Fellowship has no separate officers or organization, but it is believed that by this method the standards toward which the American retail book-trade hopes to direct its progress will be indicated by the character and records of the men who are chosen for this honor. An inscribed parchment is presented to each one elected, and the announcements of election are not made until the annual Convention. Any person nominated one year who does not happen to fall among the first five in the election can be renominated for another ballot. The making of such nominations depends on the initiative of the friends of the booksellers, and the Committee hopes that those who know among their bookseller friends, men or women, who should be considered for this honor will take pains to see that the nominations are made. Extra blanks for the purpose describing the details will be sent by the Chairman on request.

Current Clippings

STOKES has issued a limited edition of Hilda Conkling's "Poems by a Little Girl," a beautiful and potentially rare book.

HUGH WALPOLE'S "The Young Enchanted" has been issued in a special edition besides the ordinary issue. The special edition, limited, is on large paper with the author's signature.

F. TENNYSON JESSE'S "White Riband," published by the George H. Doran Company is listed as a best seller in the *London Times Weekly Literary Review*.

THE *Publishers' Circular*, commenting on the prize of £3,500 offered by Gyldendal, the well-known publisher of Copenhagen, Christiania, and London, for the best novel written in Danish or Norwegian during the coming year, says: "This we believe to be the greatest amount ever offered as a prize for a novel; it is enough to make one learn Danish or Norwegian."

ELIOT HARLOW ROBINSON, author of "Smiles" (Page), is now on lecture tour. He speaks on "Our Contemporaneous Ancestors," the picturesquely primitive men and women of our Southern Highlands—the Cumberland "maountings"—the setting of Mr. Robinson's Smiles stories.

AMONG the honors of the new year's honor list, that of most interest to booksellers, is the conferring of the Order of Merit upon Sir James Barrie. This is the most select of all British orders and contains only one other name honored for literature pure and simple—that of Thomas Hardy.

SIR PHILIP GIBBS has just arrived in this country with his eighteen year old son, who has a leave of absence from Oxford to travel with his father. He delivered his first lecture in a series which he has planned to deliver in Boston, January 10 on "The Chance of Peace."

W. L. George, the noted English novelist and feminist, is now lecturing in America. He delivered his first lecture in New York on January 8 on "The Intelligence of Women."

ON JANUARY 16 the campaign for funds for the Woodrow Wilson Foundation was started. The foundation will make rewards for "meritorious service, democracy, public welfare, liberal thought or peace thru justice." The awards will be called the Woodrow Wilson awards.

"Most" Books

HEYWOOD BROWN'S correspondents, writing to his columns, "It Seems To Me" in the *New York World*, have been making a list of "most books." They have chosen the most amusing book, the most whimsical book, etc.

S. M. K. submits the following list:

The most adventurous novel, Conrad's "Nostromo."

The most humorous, Max Beerbohm's "Zuleika Dobson."

The most romantic, Hudson's "Green Mansions."

The most passionate, Lawrence's "Women in Love."

The most whimsical, Douglas's "South Wind."

The most poetic, Stephen's "Crock of Gold."

The finest book of the struggles of an author, Rolland's "Jean Christophe."

The finest of a bibliophile, Anatole France's "The Crime of Sylvestre Bonnard."

The most realistic, Hamsun's "The Growth of the Soil," Bojer's "The Power of a Lie," or Wasserman's "The Great Illusion," or one of Thomas Hardy's.

The most beautiful, F. W. Bain's "The Substance of a Dream."

The most horrible, D'Aureville's "The Story Without a Name."

The most satirical, France's "The Sign of the Reine Pedauque."

Robert Seaman adds:

The most self-revelatory autobiography, "The Life and Letters of Anton Chekhov."

The most practically philosophical, Henry Adams's "Education."

The most revolutionary, to our common ways of thinking, Steffanson's "My Life With the Eskimo."

The most amusing, Pepy's "Diary."

The most psychologically important, Sam Butler's "Note Books" and his letters as given in the life by Henry Festing Jones.

The most up to date, Bok's "Life and Letters."

The most date-less and poetical, Francis Thompson's "Collected Poems."

Books of Cheer and Diversion

A BOOKLIST in a special field and one prepared after a great deal of experience with one group of readers is "Two Hundred Books for Every-Day Use in the Hospital" that has just been published by the Sioux City Public Library, Iowa. The hospital work of Sioux City has been a model of what can be done in the direction of turning books to the best advantage in hospital work, and the description of its efforts has been widely quoted in medical papers thruout the country. Because of the well directed character of the work at Sioux City, the list will be of importance to all who are interested to see that books come to their full value in this tremendously important field. Copies of the list can be purchased at 15c each from the Sioux City Public Library Board of Trustees.

English Book-Trade News

(From Our London Correspondent)

WHILE pre-war standards of Christmas sales were not reached this year, either in volume or cheapness of books, the holiday season of bookselling was extremely good, in spite of pessimism in certain places. There is always pessimism in the trade of books, no matter whether you make, issue or sell them. Why is it? We have looked for the reason everywhere; we have discussed it with the pessimist and the optimist; we have examined conditions in all departments of the trade, but we have failed to find the reason—and what is infinitely better—we have failed to find just cause.

Granted that, every now and again the spirits of the trader, whatever it is he deals in, get down to a pretty low ebb, if he doesn't watch out, in that depth they may stay. Pessimism has no place in business, and the exponent of it never gets very high in his concern. Shrewd leaders weed such encumberers out; they are like rotten apples; they affect others. That means clogged machinery. It is the balanced optimist who scores, and he is a valuable person. Somehow, it is quite a fashionable thing to grouse about bad business where books are concerned, but it is, like the devil, never so bad as it is painted.

The stores here were well filled, and good buying went on. Fortunately, the weather was bright, and that meant money, as you know, for the bookseller. The Christmas book buyer is not altogether easy to satisfy. He wants a certain kind of book, but just what he has in his mind is not always clear. Now *that* is the burden of the assistant which he shoulders rationally and with good temper. Many books have to be shown before satisfaction is given. When the right—apparently right—book is decided upon, there is a sigh of relief. On the whole, while the English Christmas book buyer is exacting, he is a very pleasant individual to deal with. We have spoken of "he," but more often than not the buyer is a "she," and perhaps there is a little more difficulty there.

Among those books which everyone asked for were not a few, which, besides being "popular"—nowadays a recommendation—were also readable. Of course, the classics old and modern, have rows and stacks to themselves, while there may be seen piles of such new books as Gene Stratton-Porter's "Her Father's Daughter." There is a great run on her. Huge Walpole's "Young Enchanted" and Brett Young's "Red Knight" are going strong. "Mrs. Bindle" is doing a roaring trade, much to Mr. Jenkins's delight, but the novel which is probably selling better than any is that exquisite romance, "If Winter Comes," by A. S. M. Hutchinson. Its success here is great, but in America we hear it is enormous.

A great Christmas seller was Wilfrid Evart's "Way of Revelation," the finest war novel yet

written. It is a first novel, and the publishers "backed their fancy" by printing many thousands of copies. They must feel very happy about it. Other books in much demand this holiday time are Carpenter's "Blocking of Zeebrugge," Ponting's "Great White South," Mr. Duster's epoch-making book, Sir William Robertson's autobiography, "Old Time Stories," "The Mirrors of Washington," Ben Hecht's "Erik Dorn," Drinkwater's "Oliver Cromwell," "Recollections and Reflections," Caine's "Mendoza and the Little Lady," Hull's "Shadow of the East," Sir Sidney Colvin's "Memories," Hall Caine's "Master of Man," Marie Corelli's "Secret Power," Lord Salisbury's "Life," Lord Rosebery's "Miscellanies," the book of Lord Frederick Hamilton, Professor Jack's "The Legend of Smokeover," Conan Doyle's "Wanderings of a Spiritualist," Farnol's "Martin Conisby's Vengeance," "Collecting Antiques for Pleasure and Profit," George's "Ursula Trent," Norman Davey's "Guinea Girl," Lady Angela Forbes's "Memories," the new novels by Lowndes, Maxwell and McKenna, "Kate Greenaway's Pictures," and many, many others too numerous to mention.

The books with pictures by the late Lovat Fraser are very successful, while "The Story of the Mikado" is an exceedingly popular book. Finally, the publishers tell us that a very large number of subscriptions are being taken by booksellers for that enormously fascinating new twenty-part serial, "Outline of Science," by Professor J. Arthur Thomson. People are making Christmas presents of subscriptions to old and young. The success of the whole undertaking has exceeded the utmost expectations of the promoters, and the first issues have been printed again and again.

And now for 1922 we hope a brisk drop in costs and a fine rise in sales.

The Only Real Readers

A BOOK-MARK used during the recent Canadian Book Week quoted the following from Stephen Leacock, a selection, headed "The Only Real Readers":

"As a writer of books it is my opinion that children, or at least young persons, are the best readers; indeed, the only real readers. Grown up adults are badly damaged. They read in an inattentive way, with no real effort of mental power to fuse the picture before them into the white heat of imagination. They read and forget. They would pass by Weller and never see him. They would forget Huck Finn's name over-night. Their judgments are the standard of education and their admiration lies dead in the grave of their childhood. For real literary success let me tell a fairy story to the listening ears and wondering face of my little son of four."

Obituary Notes

WILLIAM H. PARKER

WILLIAM H. PARKER, one of the founders of the Booksellers' League of New York, died suddenly at his home in West Haven on December 21. For a number of years he was a salesman with E. P. Dutton & Company, leaving them to engage in farming in Maine. On his return to the book business after two years, he engaged with Brentano's, New York, and later started for himself in the old and rare book business in New Haven. Subsequently he joined the staff at Whitlock's, where he was employed at the time of his death. He was about fifty-five years old, and was known to many as an unusually well-equipped, all-round bookman.

PRISCILLA GUTHRIE

WORD has been received from Colorado of the death of Priscilla Guthrie, founder of the Priscilla Guthrie Bookshop of Pittsburgh. Miss Guthrie was one of the first women successfully to enter into the bookshop field, and developed her store along individual and attractive lines. About three years ago, her health made it imperative for her to leave for higher climates, and the business was conducted for her by W. J. Crull, at first as a temporary arrangement, but finally by his putting his whole time and interest into the development of the business.

MAUDLENA JOHNSON BEANE

MAUDLENA JOHNSON BEANE died in San Diego, California, the latter part of November. She was engaged in educational work for thirty-five years, the last half of which was spent in the Philippines. She retired in 1918 and purchased the Occult Bookshelf and rapidly absorbed several other concerns. She had been ill for nearly two years. She is survived by her husband, her father, six brothers and three sisters. Her husband, Charles Wallace Beane, will continue the business.

KATRINA TRASK

KATRINA TRASK (Mrs. George Foster Peabody), who died at her home in Saratoga Springs, N. Y. on January 7, published a number of volumes of verse, a book of short stories, and several plays for amateurs. She married Spencer Trask, the well-known financier of New York in 1874, who died in 1909, and about a year ago she married Mr. Peabody, a former partner in the firm of Spencer Trask & Company. Her list of titles include *Christolan*, a poem, (1903); *Free Not Bound*, (1903); *In My Lady's Garden*, (1907); *John Leighton, Jr.*; *King Alfred's Jewel*: drama, (1909); *Lessons in Love*: short stories, (1900); *Night & Morning*, (1907); *Sonnets & Lyrics*; *Under King Constantine*, (1893); *In the Vanguard*: drama, (1913); *Invisible Balance Sheet*, (1916); *Mighty and the Lowly*, (1915); *Without the Walls*: a reading play, (1919).

First New York Bookselling Class

THE lecture room connected with the New York Library School was filled to capacity on January 6th at the first lecture of the series on bookselling, which is in charge of Miss Bessie Graham of Philadelphia, under the auspices of the New York Booksellers' League. Mr. Eisele, as Chairman of the Committee on Arrangements, was in charge of starting the course, and it was found that the capacity of the hall had been easily sold out at five dollars for the course of twelve lectures.

Miss Graham's opening lecture was on biographies, and, after a general introduction to the subject, she gave a most interesting account of the place of the popular books in the biographical field from Boswell's "Johnson" to "Edward Bok." Her comment on these books is of the kind most valuable to booksellers, being full of incisive comparisons and interesting anecdotes that give the retailer just the needed material to help him describe the book to those interested. The class will follow Miss Graham's "Bookman's Manual" as a guide for study.

After the hour's lecture, which begins at seven o'clock, there will always be a talk on some general trade subject, and at this session the subject chosen by the Chairman was that of "Book-Trade Periodicals," which was covered by Frederic G. Melcher.

Women's Book Association

ARTHUR Somers Roche, author of "The Day of Faith" which was published by Little, Brown & Co. last fall, and Mrs. Ida Bensey Judd, a professional story-teller, who will read from Mark Twain's "Joan of Arc," are the speakers for the next meeting of the Women's National Book Association, which is to be held at the Children's Book Shop on January 19, beginning promptly at 8 p. m. The members will dine as usual at 6 p. m. at the Dew Drop Inn, 7 W. 47th St.

Business Notes

BOSTON.—Percy A. Loring, of the Medici Society of America, who has been covering the New England states, is to have his territory extended during the present year to cover the east and middle west and will carry the Medici Prints, the Medici Christmas cards, calendars and post cards, the Riccardi Press books and other books published by the Medici Society, together with the *Burlington Magazine* for connoisseurs, and will also by arrangement carry for this territory the books published by the Marshall Jones Company.

NEW YORK CITY.—Longmans, Green & Co., have removed from 443 Fourth Avenue to 55 Fifth Avenue, at the corner of Twelfth street.

NEW YORK CITY.—Samuel Dauber has severed his connection with Stammer's Bookstore, and, pending permanent location, will conduct business at 1351 Prospect Avenue, Bronx.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Alington, Cyril Argentine

Eton fables. 86 p. D '21 N. Y., Longmans, Green \$1.25 n.

Fables delivered mainly at Eton in the last five years, collected by the Head Master.

Allbutt, Sir Thomas Clifford

Greek medicine in Rome; the Fitzpatrick lectures on the history of medicine delivered at the Royal college of physicians of London in 1909-1910; with other historical essays. 13+633 p. O '21. N. Y., Macmillan \$12 n.

Partial contents: The Fitzpatrick lectures; Byzantine medicine; Public medical service and the growth of hospitals; A chair of medicine in the 15th century; The rise of the experimental method in Oxford.

Amelotte, Joseph

In navy yards what is overhead to productive labor. 44 p. tabs. diagrs. S c. '21 Lynn, Mass. [Author]; 14 N. Franklin St. Court, pap. [priv. pr.]

Arlen, Michael, pseud. [Dikran Kouyoumdjian]

The romantic lady [and other stories]. 3+284 p. D '21 N. Y., Dodd, Mead \$2 n.

Four short stories of modern woman.

Atkey, Bertram

Winnie C. Wynn and the wolves; with ill. by Leslie F. Benson. 8+310 p. front. pls. D c. Bost., Little, Brown & Co., 34 Beacon St. \$1.75 n.

How a charming, yet unscrupulous, young girl matches her wits with the "wolves," who have designs upon her and her "fortune."

Ayscough, Florence, tr.

Fir-flower tablets; poems tr. from the Chinese; English versions by Amy Lowell. 95+221 p. front. (fold. map) O c. '21 Bost., Houghton Mifflin Co., 4 Park St. bds. \$3 n.

A translation of the Chinese poets, mostly of the T'ang period.

Bailey, Liberty Hyde

The principles of vegetable-gardening; 18th ed., re-made and re-set. 13+490 p. ill. plans O (Rural science ser.) '21 c. '01-'21 N. Y., Macmillan \$4 n.

Bible

Bible precepts for home and school; comp. by Margaret Craig Higgins. 88 p. D [c.

'21] Portland, Ore. [Author] 615 E. 66th St. \$1.

Selections from the Bible which will make a child realize his religious and social responsibilities.

Blodgett, Harvey Alvaro

Double your savings; it can be done. 97 p. pls., tabs., facsms. D c. '21 St. Paul, Minn., Harvey Blodgett Co., Bank Business Bldg. bds. \$1.

Essays on banking and thrift.

Bolton, L.

An introduction to the theory of relativity; with 38 diagrs. 11+177 p. D ['21] N. Y., Dutton \$2 n.

Founded on the author's essay which won the Eugene Higgins Prize for a discussion on relativity and gravitation.

Book (The) of saints; a dictionary of servants of God canonized by the Catholic church: extracted from the Roman and other martyrologies; comp. by the Benedictine monks of St. Augustine's abbey, Ramsgate. 9+274 p. O '21 N. Y., Macmillan \$5 n.

Brand, Robert Henry

War and national finance. 12+287 p. O '21 N. Y., Longmans, Green & Co., 55 5th Ave. \$5 n.

Partial contents: Lombard Street in war; England's financial task; The financial and economic situation; Europe's economic needs; Memorandum of the Allied financial position, August 29, 1916.

Browne, Edward Granville

Arabian medicine; being the Fitzpatrick lectures delivered at the College of physicians in November 1919 and November 1920. 7+135 p. front., facsms. O '21 N. Y., Macmillan \$4.50 n.

Partial contents: Meaning of the term "Arabian Medicine"; Periods of Arabian and Islamic history; Evolution of scientific terminology in Arabic; Arabian popular medicine; Anecdotes of notable cures in Arabic and Persian literature. There are also bibliographical footnotes.

[Browning, Robert]

Browningiana in Baylor university; comp. by Aurelia E. Brooks. 7+405 p. front (por.) pls., facsms. O '21 Waco, Tex., Baylor university Press apply.

A Browning bibliography. This collection is the outgrowth of the private library of Dr. A. J. Armstrong, head of the English Department, Baylor University.

Campbell, Thomas Joseph

The Jesuits, 1534-1921; a history of the Society of Jesus from its foundation to the present time. 16+937 p. O [c. '21] N. Y., The Encyclopedia Press, 119 E. 57th St. \$5 n.; 2 v. ed. \$7.50.

A complete history, written by a member of the Order.

Cardinal, A. W.

The natives of the northern territories of the gold coast; their customs, religion and folklore; with 22 il. from photos by the author and a map; [introd. by Capt. C. H. Armitage.] 12+158 p. front. (map), pls. O [n. d.] N. Y., Dutton \$6 n.

Manners and customs of the natives of West Africa.

Casey, Patrick, and Casey, Terence

The gay-cat; the story of a road-kid and his dog. 105 p. front D [c. '21] N. Y., H. K. Fly Co., 9 Barrow St. \$1.75 n.

A story of the open road, of a man and his dog, Gay-cat.

Chekhov, Anton Pavlovich

The schoolmaster; and other stories; from the Russian by Constance Garnett. 6+302 p. D c '21 N. Y., Macmillan \$2 n.

Twenty-nine short stories.

Chew, Samuel Claggett

Thomas Hardy, poet and novelist. 8+257 p. S (Bryn Mawr notes and monographs, 3) c. '21 N. Y., Longmans, Green \$1.50 n.

Partial contents: A survey of the novels; Some matters of technique and style; The natural history of Wessex; The poems.

Chitwood, Mrs. Mary Morrison

Saved for a purpose. 228 p. O [c. '21] Bost., The Christopher Pub. House, 1140 Columbus Ave. \$2 n.

The story of a boy's life during the time his father was in the gold fields of Alaska.

Coffin, Charles Emmet

The gist of whist; being a concise guide to the modern scientific game; to which is added The laws of whist as recently rev. by the American whist congress; 10th ed., revised. 12+120 p. D [c. '21] Indianapolis, Ind., Bobbs-Merrill \$1.25 n.

Comstock, Alzada P.

State taxation of personal incomes. 246 p.

(2½ p. bibl.) O (Studies in history, economics and public law; v. 101; No. 1; Whole no. 229) c. '21 N. Y., Longmans, Green pap. \$2.50 n.

Income tax laws for the various States.

Conyngton, Thomas, and Others

Wills, estates and trusts; a manual of law, accounting, and procedure, for executors, administrators, and trustees; 2 v. 18+825 p. forms, facsms. O c. '21 N. Y., Ronald Press \$8 n. set [not sold separately].

Partial contents: Common mistakes in making wills; Probating a will; Contesting a will; Special forms of administration; Making an inventory; Assembling claims and paying debts; Taxes; The laws of trusts; Banks and Trust companies as trustees; Accounting for estate of decedents.

Cutchins, John A., and Stewart, George Scott, jr.

History of the 29th Division; Blue and Gray; 1917-1919; prepared pursuant to G. O. 2 Headquarters 29th Division, A. E. F., January 10th, 1919, at the request of the Division historical committee; approved by the Committee as the official history of the division; [foreword by Major-General Morton.] 41+493 p. front. (por.), pls., porss., music maps (part. fold.) O c. '21 Phil., George Scott Stewart, jr., 4206 Walnut St., c/o 29th Div. Hist. Comm. \$4.

This volume contains a complete record of this Division, including the name of every officer and enlisted man who was connected with it.

Dowling, Margaret Caroline

Reading, writing, and speaking Spanish for beginners; with word list [new ed.] 271 p. il. D [c. '13-'21] N. Y., American Book Co., 100 Washington Sq. \$1 n.

Duffin, Henry Charles

Thomas Hardy; a study of the Wessex novels; 2nd ed. with an appendix on the poems and The dynasts. 240 p. D (Univ. of Manchester pub. 105) '21 N. Y., Longmans, Green \$2.50 n.

Eggleston, Mrs. Margaret W.

Around the camp fire with the older boys. 9+132 p. D [c. '21] N. Y., Doran \$1.25 n.

Designed to meet the needs of teachers and parents of boys in their teens.

Bruce, Donald

The alignment chart method of preparing tree volume tables. various paging charts O (Univ. of Cal. pub. in agricultural sciences; v. 4, no. 9) '21 Berkeley, Cal., Univ. of California Press pap. 20 c.

Burnett, Theodore Creti

Some remarks on catalse; [with a short bibliography.] various paging O (Univ. of Cal. pub. in physiology, v. 5, no. 13) '21 Berkeley, Cal., Univ. of California Press pap. 10 c.

Chandler, Asa Crawford

A new species of ray from the Texas coast, and report of the occurrence of a top minnow new to the fauna of Eastern Texas. various paging O (No. 2393; from the Proceedings of the U. S. Nat. Museum, v. 95) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Clark, Austin Hobart

A monograph of the existing crinoids; v. 1, The comatulids; pt. 2. 25+795 p. pls. F (Smithsonian

Inst., U. S. Nat. Museum; Bull. 82) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Clark, Clifton Wirt

Lower and middle Cambrian formations of the Mohave desert. 7 p. tabs. O (Univ. of Cal. pub.; Bull. of the Dept. of geological sciences; v. 13, no. 1) '21 Berkeley, Cal., University of California Press pap. 15 c.

Dante Alighieri

List of books on Dante in the Cambridge Public library; compiled on the occasion of the 600th anniversary of Dante's death. 11 p. front. (por.) O '21 Cambridge, Mass., Cambridge Public Library pap.

Dellenbaugh, Frederick Samuel

Books by American travellers and explorers from 1846 to 1900; being chapter 14 of the 3rd vol. of the Cambridge history of American literature; with a bibliography; [45½ p.] various paging O '20 N. Y., [Author], 226 W. 78th St. pap.

Ensign, Forest Chester

Compulsory school attendance and child labor; a study of the historical development of regulations compelling attendance and limiting the labor of children in a selected group of states. 9+263 p. (4½ p. bibl.) O [c. '21] Iowa City, Ia., The Athens Press \$2.50 n.

Partial contents: English foundations; The Colonial period; Early national period; Massachusetts, Connecticut, New York, Pennsylvania and Wisconsin [5 chapters].

Erdman, Charles Rosenbury

The Gospel of Luke; an exposition. 229 p. S c. '21 Phil., The Westminster Press, Witherspoon Bldg. \$1 n.

Everett, Lloyd Tilghman

For Maryland's honor; a story of the war for Southern independence. 229 p. D [c. '22] Bost., The Christopher Pub House. \$2.

A story of the Civil War with the scenes laid in Baltimore, Frederick, Harper's Ferry, the Shenandoah Valley and northern Virginia.

Farmer, Gertrude L.

A form of record for hospital social work; including suggestions on organization; [foreword by Ada E. Sheffield.] 81 p. forms, facsms., tabs. O [c. '21] Phil., Lippincott \$1.50 n.

A new way in which case histories may be recorded, which the author points out as being more practical, more economical and more efficient for hospital social work.

Flagg, Ernest

Small houses; their economic design and construction; essays on the fundamental principles of design and descriptive articles on construction; with plates drawn by the author il. methods and results. 11+152 p. front. (plan) il. pls. plans F [c. '21] N. Y., Scribner \$10 n.

Partial contents: The Module system in construction; The Module system of design; Architecture and archaeology; Artistic convention; Hardware; Half-timber and plaster work; Open-air shelters.

Fletcher, Joseph Smith

Scarhaven keep. 316 p. D c. N. Y., Alfred A. Knopf, 220 W. 42nd St. \$2 n.

The story of the mysterious disappearance of a famous actor. The scene is laid on the Scottish border.

Ford, Harry Egerton

Modern Provençal phonology and morphology; studied in the language of Frederic Mistral. 6+92 p. (1 p. bibl.) O (Columbia Univ. studies in romantic philology and literature) c. '21 N. Y., Lemcke & Buechner pap. \$1.50 n.

Franchot, Annie Wood

Max; a midnight adventure; [a fairy story.] 46 p. col. front., il. D [c. '21] N. Y., Dutton bds. \$1 n.

Foote, Allen Ripley

The right to strike. 61 p. D [c. '21] Columbus, O., Ohio Board of Commerce priv. pr.

Forbes, Stephen Alfred, and Gross, Alfred O.

The orchard birds of an Illinois summer. various paging tabs. pls. O (Division of the Natural history survey, v. 14; Bull. article 1) '21 Urbana, Ill., State of Illinois Dept. of Registration and Education pap.

Gaño, Darwin Curtis, and Williams, Samuel C.

Gaño's Commercial law; rev. by Ralph E. Rogers and Clyde O. Thompson. 6+409 p. D [c. '04-'21] N. Y., American Book Co., 100 Washington Sq. \$1.40 n.

Geister, Edna

Ice-breakers and the ice-breaker herself; [new ed., 2 v. in 1.] 5+169 p. D [c. '21] N. Y., Doran \$1.35 n.

Formerly published by The Womans Press.

Gourmont, Remy de

A virgin heart; a novel; authorized tr. by Aldous Huxley. 230 p. D c. '21 N. Y., Nicholas L. Brown, 123 Lexington Ave. \$2 n.

The story of the secret aspects of a young girl's heart.

Grey, Zane

Riders of the purple sage; a novel; with il. in col. by W. Herbert Dunton. 5+336 p. col. front., col. pls. O [c. '21] N. Y., Harper \$3 n.

Hare, Walter Ben

Readings and monologues à la mode. 140 p. D [c. '21] Chic., T. S. Denison & Co., 623 S. Wabash Ave. \$1.25.

Partial contents: A black blue-grass widow; Betty at the baseball game; The newly-weds; How to get married; A cullud lady at the telephone; The Hallowe'en witch; Free years old.

Harrington, George W.

The garden by the sea; and other poems. 9+98 p. D [c. '21] Bost., Cornhill \$1.50 n.

Hayes, Augustus W.

Rural community organization. 10+128 p. fold. map D c. '21 Chic., Univ. of Chicago Press \$1.50 n.

Partial contents: The need of a rural policy; The trade area; The consolidated school district; Organization of forces and methods of organization within the local unit.

Herbert, Alan Patrick

Little rays of moonshine. 168 p. il. D c. '21 N. Y., Knopf \$2 n.

Partial contents: Wrong numbers; Reading without tears; About bathrooms; A criminal type; Little bits of London.

Hergesheimer, Joseph

Cythrea. 371 p. D c. N. Y., Knopf \$2.50 n.

A love story of today.

Higginson, Thomas Wentworth

Letters and journals of Thomas Wentworth Higginson, 1846-1906; ed. by Mary Thacher Higginson. 358 p. front. (por.) O c. '21 Bost., Houghton Mifflin \$4 n.

An autobiography, in which Col. Higginson describes his Civil War experiences, his travels at home and abroad, his life at Newport in the sixties, and his relations with literary folk of his time.

Hoadley, George Arthur

Essentials of physics; rev. edition. 544 p. col. front., charts, tabs., diagrs. D [c. '21] N. Y., American Book Co. \$1.60 n.

Gilmore, Charles Whitney

The fauna of the Arundel formation of Maryland. various paging pls. O (No. 2389; from the Proceedings of the U. S. Nat. Museum, v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. Grinnell, Joseph

Two new rodents [genera thomomys and mar-mota] from the eastern border of California; [with a short bibliography]. various paging il. O (Univ. of Cal. pub. in zoology; v. 21, no. 6) '21 Berkeley, Cal., Univ. of California Press pap. 15 c.

Holleman, Arnold Frederick, and Cooper, Hermon Charles

A text-book of inorganic chemistry; issued in English; 16th English ed., rev.; [with a table of international atomic weights, 1920: 1 p.] 8+527 p. col. front. il. diagrs. (part. fold.) O '21 N. Y., John Wiley & Sons, Inc., 432 4th Ave. \$3.50 n.

Hungerford, Ethelbert Arthur

How to get on two pay-rolls; a manual of personal and family finances; with an itemized expense blank for every month in the year. 25 p. forms, tabs. O [c. '21] Indianapolis, Ind., Bobbs-Merrill Co., 18 University Sq. \$1 n.

Incorrectly attributed to Edward A. Hungerford in the issue of Nov. 26th, 1921.

Hunting, Harold Bruce

Hebrew life and times; [with a short bibliography.] 188 p. il., pls. D The Abingdon religious education texts; week-day school ser. [c. '21] N. Y. & Cin., Abingdon Press \$1.25 n.

Partial contents: Desert pilgrims; Village life in Canaan; The nation under David and Solomon; The wars of kings and the people's sorrows; A revised law of Moses; Jewish hopes made greater by Jesus.

Jeffery, Walter Henry

Deep well drilling; the principles and practices of deep well drilling, and a hand-book of useful information for the well driller. 531 p. il., fold. pls., fold. diagrs. O c. '21 Toledo, O., W. H. Jeffery Co. \$5 n.

Keeler, Ralph Welles, and Dean, George B.

A calendar of prayer for 1922; pub. under the auspices of the Dept. of Evangelism of the Board of home missions and Church extension of the Methodist Episcopal church. 111 p. (1½ p. bibl.) D [c. '21] N. Y. & Cin., The Methodist Book Concern pap. 25c. n.

Kershaw, N.

Stories and ballads of the far past; tr. from the Norse [Icelandic and Faroese]; with introd. and notes. 6+256 p. music D '21 N. Y., Macmillan \$3 n.

The contents are divided into two parts Sagas and Ballads.

Leechman, J. D., and Harrington, Mark Raymond

String records of the Northwest. 64 p. front., pls. S (Indian notes and monographs; a ser. of pub. relating to the American aborigines) '21 N. Y., Museum of the American Indian, Heye Foundation, 155th St. & Audubon Ave. apply.

Le Moyne, Louis Valcoulon

Country residences in Europe and America; 2nd ed. with additional material. 8+551 p. il., pls., col. pls. F '21 N. Y., Putnam \$15 n.

The first edition was published in 1908 by Doubleday, Page & Co.

Lindeman, Eduard Christian

The community; an introd. to the study of community leadership and organization. 222 p. D c. '21 N. Y., Association Press, 347 Madison Ave. \$1.75 n.

Partial contents: The social nature of man; Community institutions and their functions; Types of communities; The process of community action; Christianity and community leadership.

McCoy, William M.

The valley of the sun. 308 p. front. D [c. '21] N. Y., Fly \$1.75 n.

A romance of the reclaiming of Death Valley.

Malter, Henry

Saadia Gaon, his life and works. 445 p. O (The Morris Loeb ser.) c. '21 Phil., The Jewish Pub. Society of America, 1201 North Broad St. \$3.50 n.

The life of the founder of Jewish science, together with a history of the 9th and 10th centuries in Egypt, Palestine and Babylon. This is the first book of the Morris Loeb Foundation.

Marvin, Dwight Edwards

Fireside prayers. 68 p. D c. '21 Summit, N. J., [Author], 55 Fernwood Rd. pap. 75 c. 1.50.

Prayers for daily use.

Sunset thoughts [verse]. 54 p. D c. '21 Summit, N. J., [Author] pap. 75 c. \$1.50.

Mencken, Henry Louis

The American language; an inquiry into the development of English in the United States; 2nd ed. rev. and enlarged. 17+492 p. (30¼ p. bibl.) O '21 c. '19-'21 N. Y., Knopf \$6 n.

A treatise on the American dialect of English.

Meredith, William V.

Pageantry and dramatics in religious education; [introd. by Norman E. Richardson.] 212 p. front., pls. O (The Abingdon religious education texts; Community training school ser.) [c. '21] N. Y. & Cin., The Abingdon Press \$1.25 n.

Partial contents: Drama the handmaid of religion; Play in education; What is meant by educational dramatics; Types of dramatic productions; Where to use educational dramatics; The values of educational dramatics. There are also bibliographical footnotes.

Malloch, John Russell

Forest insects in Illinois; 1, The subfamily ochthophilinae; diptera, family agromyzidae. various paging pls. O (Division of the Natural history survey; v. 13, Bull. article 14) '21 Urbana, Ill., State of Illinois Dept. of Registration and Education pap.

Merriam, John C., and Stock, Chester

Notes on peccary remains from Rancho La Brea; Note on an hipparion tooth from the Siestan deposits of the Berkeley Hills, California, by Chester Stock. various paging il. pls. O (Univ. of Cal. pub.; Bull. of the Dept. of geological sciences; v. 13, nos. 2 and 3) '21 Berkeley, Cal., Univ. of California Press pap. 20 c.

How paper is made; essential steps in the manufacture of paper from the time it is a raw product until the finished stock reaches the warehouses of the paper merchant, are herein described. 31 p. front. pls. il. O [c. '21] Kalamazoo, Mich., Birmingham & Prosser Co. pap.

Hunt, Caroline Louisa

A week's food for an average family. 27 p. il. pls. O (U. S. Dept. of Agriculture; Farmer's bull. 1228) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Kennedy, Clarence Hamilton

Some interesting dragon-fly naiads from Texas. various paging pls. O (No. 2390; from the Proceedings of the U. S. Nat. Museum, v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Methodist (The) year book, 1922; Oliver S. Baketel, editor. 40+316 p. il. pors. tabs. diagrs. charts D N. Y. & Cin., The Methodist Book Concern, 150—5th Ave. pap. 50 c.

Miller, William Emer

Miller's Mind training for children; a practical training for successful living; educational games that train the senses; 3 v. 111; 127; 110 p. diagrs. S [c. '20-'21] Los Angeles, Cal., Vaughan Pub. Co., 316 W. 2nd St. bds. \$5 set.

Training children to think and to remember thru games and exercises in visualization.

Monteith, Mary E.

The fringe of immortality. 15+204 p. D '21 N. Y., Dutton \$2.50 n.

An account of the author's own psychic experiences.

Moon, Truman Jesse

Biology for beginners. 10+558 p. front. (por.), il., diagrs. D [c. '21] N. Y., H. Holt & Co., 19 W. 44th St. \$1.60 n.

[Morgan, Ruth]

Your own path; second series. 105 p. D [c. '21] Bost., The Christopher Pub. House \$1.50 n.

A collection of mystic messages, received thru automatic writing.

Muller, Richard

Hydroelectrical engineering; a book for hydraulic and electrical engineers, students and others interested in the development of hydroelectric powers systems. 431 p. il., pl., tabs. diagrs. O '21 N. Y., G. E. Stechert & Co., 151 W. 25th St. bds. \$6 n.

Murdock, Charles A.

Horacio Stebbins; his ministry and his personality. 269 p. front. O c. '21 Bost., Houghton Mifflin \$2 n.

A biography of the pastor of the Unitarian Church in San Francisco, and who had much to do with the development of the California State University.

Nathan, George Jean

The critic and the drama. 152 p. O c. N. Y., Knopf \$1.75 n.

Partial contents: Aesthetic jurisprudence; Drama as an art; The place of acting; Dramatic criticism in America.

National Catholic Welfare Council. Bureau of Education.

Directory of Catholic colleges and schools; compiled by Rev. James H. Ryan. 980+49 p. O c '21 Wash., D. C., National Catholic Welfare Council; Bu. of Education, 1312 Massachusetts Ave. \$3.50.

A statistical survey of Catholic education in the United States. There are also lists of summer schools and camps.

Merrill, William Augustus

Notes on the silvae of stautius; bk. 5. various paging O (Univ. of Cal. pub. in classical philology; v. 5. no. 10) Berkeley, Cal., Univ. of California Press pap. 35 c.

New York nufold road guide; improved highways, main connecting roads, mileage, city maps and routings; 1922 ed.; [including hotel and garage directory.] 32 p. maps (part fold.) nar. O ['21] Rochester, N. Y., United States Survey Co. pap. 75 c.

There are also similar publications for New Jersey, Pennsylvania, Northern and Southern New England.

Peabody, Francis Greenwood

Sundays in college chapels since the war; sermons and addresses. 9+222 p. S (The college chapel ser.) c. '21 Bost., Houghton Mifflin \$1.75 n.

An interpretation for young men and women, of the motives and aims of the spiritual life in the light of present-day conditions.

Potter, Milton Chase, and others.

Oral and written English; complete book; Three-bk. edition. 418+34 p. col. front., il. D [c. '21] Bost., Ginn \$1 n.

A laboratory manual in the art of speaking and writing correct English.

Oral and written English; intermediate book; Three-bk. edition. 270+23 p. col. front., pls. (part. col.) D [c. '21] Bost., Ginn & Co., 15 Ashburton Pl. 76 c. n.

Intended for use in Grades 5 and 6.

Presbyterian handbook, 1922; containing facts respecting the history, statistics, and work of the Presbyterian church in the U. S. A.; together with the Weekly meeting topics; ed. by Henry Barraclough. 96 p. il., tabs. T Phil., Presbyterian Bd. of Publication and Sabbath School Work, Witherspoon Bldg. 10 c.

Protestant Episcopal Church

Proposed amendments to the text of the Psalter; prepared by the Committee on the Psalter text of the Prayer book commission to be presented to the convention in 1922. [U. S. A.] 7+45 p. D c. '21 N. Y., Macmillan bds. 75 c. n.

Pycraft, William Plane

The sea-shore; with col., front., numerous other il. and two maps. 4+156 p. (1 p. bibl.) D (The nature lover's ser.) '20 N. Y., Macmillan \$1.75 n.

Marine biology for the general reader.

Ralph, Joseph

How to psycho-analyze yourself; theory and practice of remoulding the personality by the analytic method. 318 p. O c. '21 Long Beach, Cal., [Author], P. O. Box 639 \$5.

Partial contents: How thoughts are made; Mental exploration; Putting a dream in cold storage; A message from the unconscious; Decoding messages from the unconscious; Killing the roots of a habit; The psychology of disturbing dreams; Building a new mind to order.

New York. The Borough of Bronx

The Bronx; New York city's fastest growing borough; [a guide-book.] 40 p. D c. '21 N. Y., The Bronx Board of Trade, 3rd Ave. & 137th St. pap. gratis

Reeve, J. Stanley

Radnor reminiscences; a foxhunting journal; with an introd. by Benjamin Chew; il. with photographs and silhouettes by the author. 14+204 p. front., pls. O c. 21 Bost., Houghton Mifflin bds. \$3 n.

An account of the sport shown by the Radnor Hounds, and other packs in Pennsylvania since 1912, with many personal sketches.

Remick, Grace May

The Sheldon six—Rose; il. by Isabel M. Caley. 367 p. front. D (The Sheldon six ser.) c. '21 Phil., Penn. Co., 925 Filbert St. \$1.75 n.

A story of the "Sheldon Six" who moved to the country owing to their father's impaired health. For girls from 12 to 14.

Reu, M.

The book of life; senior department of Wartburg lesson helps; v. 1; 2nd ed.; [studies in the Old Testament] 15+318 p. il. maps D '21 Chic., Wartburg Pub. House, 2018 Calumet Ave.

Riley, James Whitcomb

Riley songs of friendship; il. by Will Vawter. 17+184 p. front., il., pls. O [c. '21] Indianapolis, Ind., Bobbs-Merrill \$2 n.

Robertson, William George Aitchison

Medical conduct and practice; a guide to the ethics of medicine. 6+168 p. D (Black's medical ser.) '21 N. Y., Macmillan \$2.25 n.

Partial contents: Ethics as a branch of philosophy; Before commencing practice; Success in practice; On keeping abreast of scientific study; Etiquette of the sick-room; Lunacy in relation to law; Medical secrecy.

Roget, S. R., ed.

Travel in the two last centuries of three generations. 254 p. front. (pors.), pls., facsms., pors. O '21 N. Y., Appleton \$4 n.

Records of trips made to Switzerland, Paris, London and on the Continent from 1779 until 1872, ending with France after the Franco-Prussian war.

Roscoe, John

Twenty-five years in East Africa. 16+288 p. front. pors. pls. fold. map O '21 N. Y., Macmillan \$8 n.

An account of life and travel in East Africa in the early days of European settlement, with some facts relating to Central Africa.

Russell, John

Where the pavement ends. 7+319 p. D '21 N. Y., Knopf \$2.50 n.

Published in 1919 under title "The Red Mark, and Other Stories."

St. Gertrude

The love of the Sacred Heart. 223 p. D '21 N. Y., Benziger Bros. \$2 n.

Saintsbury, George

Notes on a cellar-book; [a series of essays on wines and liquors; with preliminary and note to 3rd ed.] 31+227 p. O '21 N. Y., Macmillan \$10 n.

Saville, Marshall Howard

A golden breastplate from Cuzco, Peru. 6p. col. front., fold. il. S (Indian notes and monographs; a ser. of pub. relating to the American aborigines) '21 N. Y., Museum of the American Indian, Heye Foundation apply.

Schnittkind, Henry Thomas, ed.

The poets of the future; a college anthology for 1920-1921. 220 p. D [c. '21] Bost., The Stratford Co., 12 Pearl St. \$2.25 n.

A collection of 125 poems representing 68 colleges in America.

Scudder, Robert Author

My experiences in the world war. 143 p. front. (por.) pors. O [c. '21] Dover, N. J., [Author], 57 First St. bds. \$2

A personal narrative of a member of the 5th Division, A. E. F.

Seligman, Edwin Robert Anderson

Essays in taxation; 9th ed.; completely rev. and enlarged; [with 234 p. bibl. of the General property tax and bibl. footnotes on Taxation of corporations.] 11+806 p. O '21 c. '95-'21 N. Y., Macmillan \$4 n.

The shifting and incidence of taxation; 4th ed. revised. 13+431 p. (293/4 p. bibl.) O c. '21 c. '99-'21 N. Y., Lemcke & Buechner \$3.75 n.

Seton, E.

Sundays in the garden of Easter. 165 p. T '21 N. Y., Benziger Bros \$1.25 n.

Shakespeare, William

The merchant of Venice; ed. by S. E. Maltby; [with An acting appendix.] 175 p. front. il. S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Shakespeare's Henry V; ed. by F. W. Tickner; [with An acting appendix] 222 p. front. (por.) S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Shakespeare's Twelfth night; or, What you will; ed. by Richard Wilson; [with An acting appendix.] 127 p. front. S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Richardson, Robert Earle

The small bottom and shore fauna of the middle and lower Illinois River and its connecting lakes, Chillicothe to Grafton; its valuation; its sources of food supply; and its relation to the fishery. various paging (1 p. bibl.) tabs. fold. chart, fold. map O (Division of the Natural history survey; v. 13, Bull. article 15) '21 Urbana, Ill., State of Illinois Dept. of Registration and Education pap.

Ryan, Daniel Joseph

Historic failures in applied socialism; foreword by Malcolm Jennings; 5th ed. 47 p. O [c. '20] Columbus, O., The Sears & Simpson Co., 118 Spring St. pap. 18 c.

Sampson, Homer C.

An ecological survey of the prairie vegetation of Illinois. various paging (2 p. bibl.) tabs. pls. O (Division of the Natural history survey; v. 13; Bull.

article 16) '21 Urbana, Ill., State of Illinois Dept. of Registration and Education pap.

Shoemaker, Henry Wharton

The black bear of Pennsylvania; ursus Americanus; with chapters by John C. French. 11+92 p. il. D [c. '21] Phil., Newman F. McGirr, 39 South 19th St. pap. \$2

Shannon, Earl V.

Crystallographic study of the datolite from Westfield, Massachusetts. various paging il. diags. pls. charts (part fold.) tabs. O (No. 2385; from the Proceedings of the U. S. Nat. Museum, v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. Ludwigrates from Idaho and Korea. various paging tabs. O (No. 2395; from the Proceedings of the U. S. Nat. Museum, v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Simmons, Daniel Augustus

Practical psychology; 4th ed. 287 p. D c. '21 Jacksonville, Fla., Bolton Pub. Co. \$3 n.

Partial contents: The universal mind; Health and healing; Psycho-analysis; The fountain of youth; Psychology and christianity; Spirit and morality.

Sinclair, Bertrand William

The hidden places; with front. by Marshall Frantz. 318 p. D c. Bost., Little, Brown \$1.90 n.

An after-the-war romance with the scene laid in British Columbia.

Skinner, Alanson Buck

Material culture of the Menomoni. 478 p. (2½ p. bibl.) front., pls., il. S (Indian notes and monographs; a ser. of pub. relating to the American aborigines) '21 N. Y., Museum of the American Indian; Heye Foundation apply.

A study of the life of the Menomoni Indians of Wisconsin including social organization, societies, housing, dress for men and women, food and its preparation, means of transportation, handicraft, archeology and ethnogeography.

Tappan, Eva March

Heroes of progress; stories of successful Americans. 263 p. il., pls. D [c. '21] Bost., Houghton Mifflin \$1.25 n.

Stories for children of twenty-nine men and women who have achieved greatness in American industry, letters and science. Among them are J. J. Audubon, Elias Howe, Cyrus W. Field, Julia Ward Howe, Luther Burbank, Alexander G. Bell, John Wanamaker, Thomas A. Edison, Edwin A. Abbey, General Goethals, and others.

Taylor, William White

The chemistry of colloids and some technical applications; 2nd ed. 6+332 p. tabs., charts., diags. D '21 N. Y., Longmans, Green \$3.50 n.

Thornton, Edwin William, ed.

Special sermons for special occasions. 338 p. D [c. '21] Cin., The Standard Pub. Co. \$2 n.

Addresses for Christmas, New Year's, Washington's Birthday, Easter, Mothers', Memorial, Thanksgiving and other special days of the year.

Shurter, Edwin DuBois, and Gulick, Charles Adams, eds.

The suspension of immigration. 47 p. 3½ p. bibl.) front. (por.) O (Bull. 2146) '21 Austin, Tex., Univ. of Texas Univ. pap. 15 c.

Sievers, E. G.

Natural-gas gasoline in 1919. various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Smith, William Christopher

Congregational church in Chatham [Mass.], 1720-1920; historical address on the 200th anniversary of the organization of the church. 31 p. il. O '20 Chatham, Mass., [Author] pap. 50 c.

Smithsonian Institution

Report of the Secretary of the Smithsonian institution; for the year ending June 30, 1921. 118 p. O (Pub. 2659) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Stose, George Willis

Barytes and barium products in 1920; mineral resources of the United States, 1920-pt. 2. pub. December 6, 1921. various paging tabs. O (Dept. of the Interior; U. S. Geol. Survey) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Tilley, Arthur Augustus

Molière 363 p. front. (por.) D '21 N. Y., Macmillan \$4 n.

Partial contents: Life; L'école des femmes and its critics; Comedy and character; Construction, style, and moral teaching; Note on the authorities for Molière's life [4 p.].

Tobin, Bertha Irene

Recitations, drills and plays for children. 116 p. D c. '21 Bost., Walter H. Baker Co., Hamilton Pl. pap. 40 c.

For children of the lower and intermediate grades.

Tosdal, Harry R.

Problems in sales management. 15+637 p. (2¼ p. bibl.) tabs., diags. O [c. '21] Chic., A. W. Shaw Co., Cass, Huron & Erie Sts. \$5 n.

Partial contents: The field of sales management; Sales organization; Sales planning and research; Financing of sales; Administrative policies affecting sales management.

Twiggs, Elizabeth C.

Unseen resources. 119 p. D [c. '21] Bost., The Christopher Pub. House \$1.50 n.

A religious novel.

Walter, L. H.

Directive wireless telegraphy; direction and position finding, etc.; the theory and practice of directive wireless transmission and reception as applied to the signalling and determination of direction and position on land, at sea, and in the air; for wireless operators, navigators, pilots, students and others. 11+123 p. (2¼ u. bibl.) il. pls. charts tabs. S '21 (Pitman's technical primers) N. Y., Pitman 85 c. n.

Wetherald, Ethelwyn

Tree-top mornings [verse]. 9+65 p. D [c. '21] Bost., Cornhill \$1.50 n.

White, William Patterson

The rider of Golden bar; with front. by Remington Schuyler. 391 p. D c. Bost., Little, Brown \$1.75 n.

Adventures of a sheriff in driving out cattle rustlers in Wyoming.

Winslow, Belle Hagen

Where man is king. 266 p. D c. '21 Minneapolis, Minn., Augsburg Pub. House \$1.50. A story of family life, with the plot laid in Norway.

Tinsman, John W.

The Youngstown council; [a satire.] 59 p. il. S c. '21 Youngstown, Mo., [Author] pap. 50 c.

Travelers Insurance Company

The home of the travelers; the Travelers insurance company, the Travelers indemnity company, 37 p. front. (por.) pls. D [c. '21] Hartford, Conn., The Travelers Insurance Co., 700 Main St. pap. gratis

Turpin, Harold Worthington

The carbon dioxide of the soil air. various paging (2½ p. bibl.) diags. charts tabs. pls. O (Memoir no. 32; Agricultural experiment station) '20 Ithaca, N. Y., Cornell Univ. pap.

Wester, Peter Johnson

Plant propagation and fruit culture in the tropics; 2nd rev. ed. 124 p. il. pls. O ((Bull. no. 32) '20 Manila. P. I., Bureau of Agriculture pap. 80 c.

Wetmore, Alexander

A study of the body temperature of birds. 52 p. (1¼ p. bibl.) tabs. O (Smithsonian miscellaneous collections. v. 72, no. 12; pub. 2658) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Words for the spelling and plain writing contest of the University interscholastic league. 16 p. O (Univ. of Tex. bull., no. 2137, June 15, 1921) Austin, Tex., Univ. of Texas pap. gratis

Rare Books Autographs and Prints

ETCHINGS of New York by C. F. Mielatz are on view at the Brown Robertson Galleries and will be followed next month by the etchings of a group of American artists.

Hodgson & Company of London have recently been instrumental in bringing to light a hitherto unrecorded copy of the first edition of Caxton's "Chronicles of England," 1480.

Thomas J. Holmes of Cleveland, who has been engaged for several years in compiling a bibliography of the writings of Cotton Mather, the New England divine, has nearly completed his task.

Dickens first editions have been bringing good prices in London. A copy of "Pickwick," in parts, brought £610; "A Tale of Two Cities," in parts, £80; and the "Sketches of Boz," 3 vols., original cloth, £76.

Historical records of cathedrals and cities of France made between October, 1918, and March, 1919, by D. Putnam Brinley are on view at the Montross Galleries. The drawings were made on the spot in one sitting and record conditions now being altered.

A collection of early aquatints is now on exhibition at the New York Public Library. Invented in 1768, the aquatint was popular, especially as a medium for illustration, for nearly a century. The selections bring out the beauty of the work done during the height of its popularity very effectively.

A collection of books of modern authors, mainly first editions, together with original manuscripts of the late Edgar Saltus and other important books and autographs from various consignments will be sold at the Anderson Galleries January 18. The collections of Conrad, Hardy, Masfield, Swinburne and Wilde are especially noteworthy. There are several manuscripts of Walt Whitman of very great interest that collectors of the Good Grey Poet cannot afford to overlook.

The New York *Public Library Bulletin* notes the accession of a file of the scarce *Columbian Mirror and Alexandrian Gazette*, published at Alexandria, Va., covering the last four months of Washington's administration. Another acquisition is the Duplessis portrait of Benjamin Franklin, presented by Franklin to Louis de Veilland, mayor of Passy, which passed into the hands of M. de Senarmont, from whom it was secured by John Bigelow who gave it to the library.

A collection of missals, codexes and ancient books belonging to the late Emperor Franz-Josef of Austria-Hungary and said to number upwards of 10,000 items, has been added to the

Vatican Library for the use of students of all nations. The collection was the property of a Roman nobleman who donated it to the Jesuits on condition that if the order was suppressed it should be placed in the care of the Emperor who thus became the owner in 1873.

The fine collection of cookery books gathered by Blanche DuPuy, together with many rarities in all classes of literature from various consignors will be sold at the Anderson Galleries January 18. The rarer items include a magnificent copy of the original folio edition of Audubon's "Birds of America" and also of the "Quadrupeds;" a number of Kate Greenaway items including presentation copies and original drawings; Milton's "Paradise Lost," first edition with the 1667 title; William Pitt's copy of the Third Folio of Shakespeare; a remarkable autograph letter of Edgar Allan Poe and many other lots not less extraordinary.

On January 26 and 27 an unusual aggregation of rarities, including twenty-nine consignments large and small, will be sold at the American Art Galleries. The largest and most important of all consignments is a part of the library of Frederick Corder of London which contains some very rare Cruikshank, Rowlandson and Dickens books, many in parts, in the choicest condition and frequently of the utmost rarity. There are also rare association books, first editions of Kipling from the Martindell collection; collected sets of first editions of English and American authors, unpublished manuscripts and colored plate books. It will probably be the most important sale of the season thus far at the American Art Galleries this season.

The famous collection of first editions, association books, autograph letters, manuscripts, and relics of Charles Dickens gathered by the late Dr. R. T. Jupp of London, will be sold at the Anderson Galleries February 1 and 2. The catalog contains 491 lots including some of the greatest importance such as "Pickwick," in parts, with rare points; Dickens' "Memoranda Book" containing ideas for books written and unwritten; the manuscript account of the death of Grip the raven; upwards of one hundred autograph letters, some of great personal and literary interest, and a number of personal relics among them Dickens' wedding gift to his bride, the writing case he used in America, etc., all duly authenticated by Georgiana Hogarth.

The New York *Evening Post* sums up the menace of the Fordney Tariff schedule on books as follows: "The amount of the general duty would be raised not merely to the old 25 per cent level, but, thanks to the American valuation section, in many instances high beyond it—to 30 or 35 per cent. This increase would wholly disrupt the long-established co-operative arrangement between American and British

publishers to which we owe the possibility of the publication of many scholarly books of limited demand and many series of books upon which British and American authors have collaborated. It would thus injure no fewer than 175,000,000 English-reading people throughout the world."

"It is a remarkable feature of the present state of the book market," says the *Bookman's Journal* of London, "that there has been so keen a demand for the writings of moderns, in particular, perhaps, George Moore, W. B. Yeats, Max Beerbohm, John Masefield and Walter de la Mare, the latter a writer of peculiar charm and delicacy, whose accession to the ranks of collected authors has been too long delayed. Tho the enthusiasm of collectors of such first editions is not a whit less than their brethren of ampler means who indulge in Caxtons and First Folios the field is nevertheless open to a much larger circle, and certainly affords a relative interest."

France has preparations well in hand for the commemoration this year of the tercentenary of the birth of Molière which occurs this year. The absence of papers written or signed by him is being discussed anew. As actor, author, and manager he led one of the busiest of lives but it is a mystery what has become of every scrap of his writing. Only three signatures are known to exist, one of these is owned by the Comédie Française and another is in the National Archives. Fifty years ago a receipt of six lines signed "Molière" dated 1656 was brought to light and a few years later another receipt of four lines was discovered, but both documents were pronounced forgeries by experts. There has been many theories and an incredible amount of searching but without result.

The January number of the *Bookman's Journal and Print Collector* is at hand and in text and illustration is quite equal to the preceding three issues in its new form. The first article is an interesting discussion of the question, "Should Translations Improve upon their Authors?" by Arthur Symons; "The Etchings and Dry-Points of William P. Robins," with illustrations, is the subject of an illuminating article by Malcolm C. Salomon; the rarity of "The First School Prizes," with illustrations, by A. W. Pollard, of the British Museum will especially interest collectors; "With Queen Elizabeth to Westminster," with illustrations, by W. Jaggard, is alive with historical interest. In addition to special articles there are the usual departments, Notes on Prints Old and New, "Book Reviews," "American Notes" by George H. Sargent, "Books in the Sale Rooms," "Book Prices," "Catalogues from Bookshops," "Correspondence," and the specially interesting feature "Men and Matters." The collecting of books, autographs and prints has become highly technical. The collector cannot know too much about what is doing; even a little knowledge sometimes saves much money. The need for a periodical of this kind is apparent to every one.

The way to give it its greatest usefulness is to subscribe for it, read it, keep in touch with its editors and encourage them to do their best. Booksellers and collectors should give this matter their attention for it is for their interest that there should be an international periodical of this kind brought to the highest degree of efficiency.

F. M. H.

Auction Calendar

Tuesday evening, January 17th, at 8:15 o'clock. The library of the late Albert J. Morgan of Larchmont, N. Y., consisting of splendid sets of American, English and French authors. (Items 185.) The Anderson Galleries, 489 Park Avenue, New York City.

Wednesday afternoon, January 18th, at 2:30 o'clock. A collection of books by modern authors, together with original manuscripts of the late Edgar Saltus and other important books and autographs from various collections. (Items 294.) The Anderson Galleries, 489 Park Avenue, New York City.

Wednesday evening, January 18th, at 8:15 o'clock. The fine collection of cookery books and manuscripts gathered by Blanche Halleck Depuy, together with an exceptional array of rarities in all classes of literature. (Items 266.) The Anderson Galleries, 489 Park Avenue, New York City.

Thursday evening and Friday afternoon and evening, January 26th and 27th, at 8:15 in the evenings and 2:30 in the afternoon. Novelists and illustrators of the XIXth Century, publications in the original parts, forming a portion of the library of Mr. Frederick Corder of London, finely bound sets of first editions from the private library of Mr. David G. Joyce of Chicago, unique Kipling items collected by Captain E. W. Martindell of Ashford, England, Association items of superlative interest, unpublished manuscripts and colored plate books, together with a collection of postage stamps from Mr. G. F. Hammond of Rocky River, Ohio. (Items 795.) The American Art Association, Madison Square South, New York City.

Saturday, January 28th, at 12 o'clock noon. Rare Americana, an extraordinary collection, including many items relating to the West, and some autographs. (No. 133; Items 307.) The Heartman Auction Co., Raritan Bldg., Perth Amboy, N. J.

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Write your wants plainly, on one side of the sheet only. 'Illegible' 'wants' are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED**Allan, care Publishers' Weekly**

Among the Humorists and After Dinner Speakers, 2 vols., Collier & Son.

American Baptist Publication Society, 1107 McGee St., Kansas City, Mo.

The Way of Salvation, Finnie, second-hand. Tyrrell, Latin Poetry.

Fowler, Gathering of the Clans.

Washington, Man Farthest Down.

Crawley, Mystic Rose.

Seligman, Economic Interpretation of History.

Hadley, Relation Between Freedom and Responsibility in the Evolution of Democratic Government.

Cole, Unemployment and Industrial Maintenance.

Rose, Development of European Nations.

Symonds, Short History of the Renaissance.

Franks, Sergeant.

Oriller, Man An Adaptive Mechanism.

Galton, Inquiries into Human Faculty and Its Development.

Mann, Life and Works of Horace Mann, 2 copies.

Adamson, Guide to History of Education, 3 copies.

Chicago Group Intelligence Tests.

W. H. Andre, 607 Kittredge Bldg., Denver, Colo.

Pepy's Diary, edited by Wheatley.

Froissarts Chronicles, Translated by Lord Berners,

Illustrated edition by Johns.

Aries Book Shop, 116 Delaware Ave., Buffalo, N. Y.

Travels in London, Le Gallienne.

Wm. M. Bains, 1213 Market St., Philadelphia, Pa.

Auction Prices Current American Catalogue, complete set or vols.

Ouida, Pascairel.

Moulton's Library of Literary Criticism.

Bailey's Cyclopaedia of Agriculture, 4 vols.

Sturgess, Draught, pub. Anners, Phila.

Wm. Ballantyne & Sons, 1409 F Street N. W., Washington, D. C.

American Stud Book, volumes 5, 6, 8, 9 and 10.

N. J. Bartlett & Co., 37 Cornhill, Boston

Fishing, in Roosevelt's Naturalist's Library.

Capt. Brand of the Centipede.

Theory of Pure Design, Ross.

Augustus St. Gaudens, Cortissoz.

Human Personality and its Survival of Bodily

Death, Myers, 2 vols., Longmans, 1915.

The Initiate, Geo. Rutledge & Sons.

The Great Psychological Crime.

Harmonic Series, volume 1.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code.

Shepperson Cotton, Samper's Code.

Western Union, Lieber's, 5-letter Codes.

Any American-Foreign Language Code.

Book Exchange and Art Shop, 1109 Capitol Ave., Houston, Texas

Business Cycles, Wesley C. Mitchell, pub. Univ. Cal. Press.

Texas and Texans, by Foot, vol. 1 or sets.

Santa Fe Expedition, Kendall, vol. 1 or sets.

Texas Items.

Art of Love.

The Book Shelf, 112 Garfield Pl. W., Cincinnati, O.

Art of Blending and Compounding Liquors and Wines, Joseph Fleischmann.

The Book Shop of the Glass Block Store, Duluth, Minn.

Allen the Hunter, Haggard.

Lady of the Heavens, Haggard.

Brandt & Kirkpatrick, 101 Park Ave., New York

The Red Mirage, I. A. R. Wylie.

Brentano's, Fifth Ave. and 27th St., New York

Guy Lowell's Italian Villas and Farm Houses, vol. 1.

J. A. Symonds, Greek Poets, first English ed.

Walter Pater, Edition de Luxe.

Hudson Taylor in Early Years, the Growth of a Soul, Howard Taylor.

New Word, Allan Upward.

Polynesian Research, Wm. Ellis or Mills.

Industrial Mexico, P. Harvey Middleton.

The Nautical Lays of a Landsman, Irwin.

Herford's Natural History in Rhyme.

Puzzles Old and New, Prof. Hoffman.

Life of Bryon, E. C. Mayne.

Influence of Wealth on Imperial Rome, Davis.

Fore and Aft, Chatterton.

Ira Remsen, the University Movement.

Educational Reform, W. Eliot.

State Socialism in New Zealand, A. Wallace.

Memoir, Nottingham Journal, Fellsen.

History of Frame Work Knitters, Henson.

Sermon in a Hospital, W. Bassi.

Origin and Significance of the Great Pyramid.

Letters on College Government, 1854, F. A. P. Barnard.

University Education, 1858, F. A. P. Barnard.

University Education, 1851, H. P. Tappan.

Monasteries of the Levant, Curzon.

BOOKS WANTED—Continued

Brentano's—Continued

Palgrave's Arabia.
Lace and Its History, Goldenberg.
Ames on Forgery.
Questioned Document, Osborne.
A Compilation of Sermons and Editorials which were written by the Father or Norman Hapgood, pub. in N. Y. Herald, 25 years ago.
History of the Standard Oil Company, Tarbell.
The City That Never Was Reached, J. T. Stocking.
Book on Tapestries, Leland Hunter.
By the Waters of Egypt, Lorimer.
The Book of the Tarpon, A. W. Dimock.
Business Cycles, Mitchell, 2 copies.
Science and Learning in France, Wigmore, paper ed.
Transcendental Magic, Levi.
Anamologies and Curiosities of Medicine, Dr. Gould & Pyle.
And Afterwards, Mrs. H. E. Gorst.
This Our Sister, Mrs. H. E. Gorst.
The Thief on the Cross, Mrs. H. E. Gorst.
The Soul of Milly, Mrs. H. E. Gorst.
The Light, Mrs. H. E. Gorst.
Wierd Tales, trans. in English, Hoffman.
Bible in India.

The Brick Row Book Shop, Inc., 19 East 47th St., New York City

Books on Bee Keeping.
Bee Keeping, Chesire, 2 vols.
Bee Keeping, Phillips.
Dr. Johnson and Fanny Burney, Tinker.
Anecdotes of Dr. Johnson, first ed.
Sister St. Sulpice, Valdes.
96 His Leave, McKenna.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Dickinson's Chief Contemporary Dramatists, first and 2nd Series, second-hand.
Set of Harvard Classics.
Laboratory Text-book of Botany, Mason B. Thomas, Wabash College.
Verba Christi, Temple Classics.
Memoir of Rupert Brooke, Marsh.

Foster Brown Co., Ltd., 472 St. Catherine St., Montreal, Canada

Set Marryat, cheap.
Let Not Man Put Asunder, Basil King.
Set of the Works of Disraeli, well bound.
Second-hand set of Parkman.
The Globe Trotter, Heffernan.
Green Carnations, Hichens.
How to Keep Well, W. Evans.
Canadian Manor and Its Seigneurs, Wrong, 2 copies.
Summer and Winter Houses, Henry Glassford Bell.
Book of the Onanamiche, Chambers.
Bush Songs and Oversea Voices, A. Saffroni, Middleton.
Principles of Religious Education, Bishop Potter.
Psychic Power in Preaching, Kennards.
The Beginnings of New England, John Fiske, cloth, volume 2 of the 8 vol. set of History of the American Colonies.
The Country Town, W. L. Anderson.
Anthony and Cleopatra, Weigall.
Ruined Abbeys of Great Britain, Cram.
Authentic History of the United States Steel Corporation, Arundel Cotten.
Birds of the Bible, Gene Stratton-Porter.
Course on Salesmanship, Stanley R. Krieb.
Memoirs of Napoleon, Bourriene.
Les Origines de la Civilisation Moderne, Godfroi Kurth.
The Universities of Europe in the Middle Ages, 2 vols., Rashdall.
History of English Literature, 1780-1830, Elton, first English edition.

Frank C. Brown, 44 Bromfield St., Boston, Mass.
Alcotts as I Knew Them, Gowing, Clark.
Roses, Their Cultivation, Saxton.
How to Make Money and How to Keep It, Davies, 1867.
Geography in Rhyme.
Animals of Aesop, Illus. by Mora, Estes.
Sam Lovel's Camps, Robinson.
African Foot Prints, Edward Stewart White.
Herman Melville, Anything by.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.
Library of Best World's Literature.

Campion & Co., 1313 Walnut St., Philadelphia, Pa.
Niebelingen Lied, Ill. by Rackham.
London in the 19th Century, Besant, pub. by Adam and Charles Black.

Gerard Carter, 12 South Broadway, St. Louis, Mo.
Imaginary Conversations, Landor.

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.
Eddy, Science and Health, any old ed., cheap, 6 copies.

Geo. M. Chandler, 75 E. Van Buren St., Chicago, Ill.
St. Nicholas, clo. bound vols. for 1918, 1919, 2 vols., each year.

Cooke, Clutch of Circumstance.
Ford, Simeon, A Few Remarks.
Roberts, The Flying Cloud.
Bullen, The Sea Waif.
Drake, Salvaging of the Direlect.
Noble, The Grain Carriers.
B. L. T. Links of Ancient Rome.
D'Annunzio, The Sea Surgeon.
Amundsen, The South Pole, 2 vols., 8vo.
Miall, L. C., History of Biology.
Mencken, The Artist.
Mencken, Little Book in C. Major.
Mencken, A Book of Calumny.
Suetonius, Lives of the Caesars, Tudor Trans.
Schurz, Abraham Lincoln, Limited ed. H. M. & Co.
Savallo, House of the Lost Court.
Saunders, Indians of the Terraced Houses.
Santayana, Sonnets and Other Verses.
Roosevelt, Winning of the West, first ed., vols. 3-4.
Poems You Ought to Know, ed. by Peattie.
Perkins, French Cathedrals and Chateaus, 2 vols.

The Arthur H. Clark Co., 4027 Prospect Ave., Cleveland, Ohio

Nation, Weekly Jl. of Politics, etc., complete set.
Farmer's Cabinet and Amer. Herd-Book, vol. 6, 13 to end.
Levi, Mysteries of Magic.
Annals of Propagation of Faith, 1838 to end (Eng. edn.)
Walton and Cotton Angler, John Wiley, N. Y., 1848.
Cushman, Hist. of Choctaw Indians, 1899.
Barber, Hist. and Antiquities of New Haven, Conn., 1870.
Brandes, Main Currents of 19th Century Lit., vols. 1-5.
Mencken, Ventures Into Verse.
Ibsen, Doll's House, Intro. by Mencken.
Nietzsche, Dawn of Day, ed. by Dr. Levy.
Wilde Plays, Cosmopolitan Liby.
Harris, Frank, Balzac; Gravitation; Love in Youth; Great Days; Yellow Ticket; Shakespeare and His Love.
Fithian, Jls. and Letters, ed. by Williams.
Clodd, Story of Primitive Man.
Harrison, Ancestry of, by Keith.
Torrey Botanical Club Bull., any odd nos.

The John Clark Co., 1486 West 25th St., Cleveland, O.
Aldrich, History of Erie Co., Ohio.

Lincoln, Any books or pamphlets relating to. Please quote any and all items you can offer at reasonable prices, as at present the field is very broad, and even the more or less common items can be used, as we have recently begun the formation of a Lincoln collection for one of our customers.
Military Costume of Turkey, 1918.
Morley, Christopher D., First editions of Parnassus on Wheels, 1917, Shandygaff, 1918; Mince Pie, 1919; Travels in Philadelphia, 1920.
Magazine of Western History, Sept., 1888, and Jan., 1889.
Reed, Bench and Bar of Ohio.
Thomas, Thos. E., Correspondence relating to Anti-Slavery Conflict in Ohio.
Roosevelt, First editions of any books or pamphlets relating to or written by. Please quote any and all items you can offer at reasonable prices, as at present the field is very broad, and even the more or less common items can be used, as we have recently begun the formation of a Roosevelt collection for one of our customers. These must all, however, be first editions.

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Columbia University Library, New York City
Miles, E. B., *Spirit of the Mountains*, Potts.

Columbia University Press Book Store, 2960 Broadway, New York City

Young & Young, *Theory of Sets of Points*.
Jokai, Maurus, *Works in English*.
The Book of History, Grolier Soc'y.
Osgood, Amer. Colonies in 17th Cent., 3 vols.
Hamlin, Cyrus, *My Life and Times*, 2 copies.
Lane-Poole, *Life of Lord Stratford de Redcliffe*.
Bryant, Wm. C., *Family Library of Poetry and Song*
Memorial edition, 2 vols., leather.
Browning, R., *Selections from the Early Poems*,
Intr. and Notes by W. H. Griffin.
Gulliver, *Metallic Alloys*, latest edition, 20 copies.
Montaigne, *Works*, Unexpurgated ed. in English.
Mitchell, *Business Circles*.
Lais de Marie de France, ed. Warnke, 1900, 5 copies.
New Testament in Ancient and Modern Greek, ed.
Vamvas.

Cossitt Library, Memphis, Tenn.

Gilley, C. T., *Jingles of a Jester*.

Denholm & McKay Co., Worcester, Mass.

Kirsteen, Mrs. Oliphant.

Dixie Business Book Shop, 140 Greenwich St.,
New York City

Allan on Good-Will.
Histy. of Currency in U. S., Hepburn.

Doubleday, Page Book Shop, 920 Grand Ave., Kansas
City, Mo.

Tyler, *Sonnets of Shakespeare*.
Brandes, *Main Currents in Nineteenth Century*
Literature, 6 vols., Macmillan.
Harris, *Eve's Second Husband*.
Wodehouse, *Something New*.
Schiller, *Translation of "The Robbers"*.
Vance, *The Fortune Hunter*.
Elliot, *The Haunted Pajamas*.
Frazier, *Wooswa and Others of the Boundary*.
Fall of Old Fort Loudon.
Inman, *Santa Fe Trail*.
Morgan, *Heredity and Sex*.
Duckworth, *Prehistoric Man*.
Hamerton, *Etcher's Handbook*.
Andoux, *Marie Claire*.
Haggard, *The Yellow God*.
White, *Custer's Last Battle*.

H. & W. B. Drew Co., Jacksonville, Fla.

Rose of Old St. Louis.
No. 161 Sunset Series.
Adventures of An Old Maid, Belle C. Greene.

E. P. Dutton & Co., 681 Fifth Ave., New York City
Adams, C. F., *The Constitutional Ethics of Seces-*
sion.

Barber's American Glass.
Bingham, *Across Venezuela and Colombia*.
Butler, Samuel, *Alps and Their Sanctuaries*, 1911,
Ordinary ed.
Benson, Dodo.
Current History, vol. 6.
Chimney Tops of Old Haddam.
Clarke, *Popular History Astronomy during 19th*
Century.

Dunning, W. A., *Essays on the Civil War and Re-*
construction.

Goethe's Faust, *Correspondence with Zetter*.
Gwynn, S., *A Holiday in Connemara*.
Geikie, *Mountains, Their Origin, Growth and Decay*.
Gissing, Charles Dickens.
Grinnell, *American Duck Shooting*.
Herford, Oliver, *Child's Primer of Natural History*.
Harker, Miss Esperance and Mr. Wycherly, *Scrib-*
ner.

Iles, G., *Soldiers and Explorers*.
Ites, A., *A Presidential Make-Believe*, etc.
Jackson, *Persia Past and Present*.
Leonard, A. W., *Catholic Church at Fountain Head*.
Lanier, *Hymns of the Marshes*, Illustrated by Troth,
3 copies.
Masefield, John, *Good Friday*, N. Y., 1916, first ed.
McDermott, D. I., *Preacher's Protest*.

E. P. Dutton & Co.—Continued

Molnar, Devil, The, 1908, Adapted by Oliver Her-

ford.

Meigs, W. M., *Life of John Caldwell*, Calhoun, 2

vols.

Marwell's Poems, British Poets, 1865.

Mackenzie, *Youth's Encounter*.

Murdoch's History of Japan, 2 vols., cc

Miles, A. H., *In the Lion's Mouth*.

Moule, *The Sacred Seasons*.

Meyer, Nadine Narska.

Morgan, J., *Omar Khayyam*, an essay, 1901.

Mencken, George Bernard Shaw, *His Plays*.

Man Who Would be King, 1896.

Mandalay, 1898.

Moos, *The Pope and His Inquisitors*, A Drama, Cin-

cinnati, 1860.

Monograph on Kipling, 1897, Scribner.

Mackenzie, J. S., *Outlines of Social Philosophy*, 1919,

Harvard University.

Mines, *Mines and Copper Handbook*, vol. 15.

Morgan, L. H., *League of the Ho-de-no-sau-nee*,

Ed. by Lloyd.

McLean, Francis H., *The Formation of Charity Or-*

ganizations in Smaller Cities. Russell Sage Founda-

tion, 1910.

Masefield, John, *Collected Poems*, 1st ed., N. Y. 1918,

Story of Round House, 1st ed., N. Y. 1912, Same,

new and revised ed., N. Y. 1913, *War and the Fu-*

ture, N. Y. 1918.

Melville, Omoo and Typee, 1st American edition,

Mardi, White-Jacket, Moby Dick, Pierre, Battle-

Pieces, Clarel, John Marr, Timoleon, 1st editions,

Israel Potter, N. Y., 1855, *Piazza Tales*, N. Y. 1856,

The Confidence Man, N. Y. 1857, John Marr and

Other Sailors, N. Y. 1891.

Moore, G., *Modern Lover*, *Confessions of a Young*

Man, 1st eds.

New York Graphic, any vols.

New York Illustrated Times, any vols.

New York Clipper, 1853 to 1865.

National Police Gazette, 1878 to 1895.

New York Illustrated Times before 1885.

New York Clipper Annual, 1874, 1875, 76, 77, 78, 79,

1883, 1899.

New England Stories by Butterworth, Perry and

Phelps, 1893 or earlier.

Neill History of Minnesota, 5th edition, 1883.

Newton, E. A., *Amenities of Bookcollecting*, 1st ed.

Norris, *Vandover and the Brute*.

Oliphant, *Life of Edward Irving*.

Patterson, Geo. W., *Our Strongman*.

Rules of Russian Bank, Printed for Sale by Brokaw,

N. Y.

Read, Opie, *Adventures of a Vice-President*.

Sage, *Salmon and Trout*, 10 copies.

Scott, W. D., *Psychology of Public Speaking*.

Sykes, 10,000 Miles in Persia or 8 Years in Iran.

Seyd Ameer Ali, *Life of Mohammed*.

Taylor, Sir Henry, *The Statesman*, London, 1836 (?).

Vinton, *Giles Memorial*.

Voynich, *Interrupted Friendship*.

Watson, *Upper Room*.

Whyte-Melville, *Market Harborough*, any edition.

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H. W. Fisher & Co. 207 So. 13th St., Philadelphia, Pa.

Prichard, When Black Rules White.

Petrie, Revolution of Civilization.

Waliszewski, Daughter of Peter the Great.

Francis, M. E., Finader's Widow.

D. R. Forman, Box 30, Chicora, Miss.

A Mystery of New Orleans, pub. 50 or more years

ago.

BOOKS WANTED—Continued

Fowler Brothers, 747 South Broadway, Los Angeles, Calif.

Harris, Pro Fido.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.

Warne, Phrenology in the Family, Phila. 1839.

Dittmar, The Reptile Book.

Elliott's Botany of South Carolina, vol. 2.

Evelyn's Sylva, Hunter's ed., 2 vols.

Rahnesque, any original publications, 1808-40.

Ruskin, Love's Meinie, New York 1873.

Friedman's, 53 W. 47th St., New York

France, Anatole, set.

Eusebius' Ecclesiastical History.

The Law of Laws.

Pythagoras, any Life of.

Butler's Astrology.

Fiske, John, 1st editions.

Parkman, 1st editions.

Thoreau, first editions.

Bohn, Homer's Odyssey.

Dreiser, The Titan, 1st edition.

Lippincott's Illustrated Medical Dictionary.

Hamlin, History of Ornament.

Marche's Thesaurus.

Mohan, Influence of Sea Power Upon French Rev.

Wharton, Edidth, set.

Felt, Ecclesiastical History of New England.

Beacon Lights of History, 8 vols.

Grayson, Adventures in Friendship.

Grayson, Friendly Road.

James, The Bostonians.

Browning, Letters of and Elizabeth Barrett.

McLees, Alphabets.

Shaw, Stoneware.

Barber, Pottery.

Hopkins, E. W., History of Religion.

Norris, The Pit, large paper.

Hastings, Dictionary of the Bible.

Graetz, History of the Jews.

Saintsbury, English Prosody, 3 vols.

Bibelot, Mosher, 21 vols.

Reynolds, Nature of English Poetry.

Kingsborough, History of Mexico.

Richardson's Novels.

Pepy's Diary, McKay ed., vol. 1.

Di Cesrolo, Cyprus.

Paris, Decorative Elements of Architecture.

Roussel, Jules, Les Vitreaux, 2 vols.

Brooks, Life of Lincoln.

De Goncourt, Jules, Germinie Lacerteux.

Gautier, King Candaules and a Knight of Cleopatra.

Transactions of Am. Soc. Civil Engineers, bound

vols.

Mendoza, Life and Adventure of Lazarillo de Tomes.

Morse, Frances Clay, any works of.

Earle, Alice Morse, any works of.

Swift, Journal of Stella.

Children's Hours, 15 vols.

Day, Ornament and Its Application.

Sloane's Napoleon, 4 vols., library ed.

Catlin's North American Indians, 2 vols.

Thomas Paine's Works.

Morley, English Men of Letters, 38 vols.

Taine, French Revolution.

Gardenside Bookshop, 280 Dartmouth St., Boston, Mass.

Hell Open to Christians.

Willson, Science Ancient and Modern.

Launcey, Manors in Province of N. Y. 1886.

Barnum, P. T., Recollections.

MacColl, H. Mr. Stranger's Sealed Packet.

Wonderful Adventures on Venus.

Bertram, J., Travels Through Pennsylvania, etc., reprint.

Poincare's Value of Science.

Valdes, Sister Saint Sulpice.

Tristan and Iseult, A Romance.

Gray, A., Selections from Scientific Correspondence, etc., 1843.

Darlington, W., Reliquae Baldiomeanse.

Our Western Border, or 100 Years Ago.

Michelangelo by Charles Clement, 1901.

Showerman, G., With the Professor.

Alcott, L. M., Little Men, 1871.

Ernest R. Gee & Co., 442 Madison Ave., New York

Shufeldt. Studies of the Human Form.

Scharf, History of Westchester.

Ernest R. Gee & Co.—Continued

Current Americanism by Russell.

Hotspur by Walworth.

The Octoroon.

Burdett's Pathetic Recitations and Readings.

Calvert's Goya.

Palaces of Spain.

Petrie's Revolution of Civilization.

J. L. Gifford, 45 Academy St., Postoffice Box 434, Newark, N. J.

Encyclopedia Britannica, vols. 26 and 28, handy volume, thin paper, blue cloth binding.

The J. K. Gill Co., Portland, Oregon

Ramolas, Eliot, Crowell ed., maroon, limp leather.

Anne Page, by Serett.

Parliament of Religions.

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Ginsburg's Book Shop, 1829 Pitkin Ave., Brooklyn, N. Y.

Rise and Fall of Susan Lenox, vol. 2 only, second-hand.

First editions of H. James, Dreiser and Ficke.

Sex Psychology by Ellis, second-hand.

Golden Bough by Fraser, single copies new or second-hand.

Books on Short Methods in Mathematics.

Encyclopedia Britannica, 11th ed., thin paper, second-hand or new.

Gittman's Book Shop, 125 Main St., Columbia, S. C.

Gregg, History of Old Cheraws.

Ravenel, Charleston, the Place and the People.

Abbott, Lectures on Kant's Ethics.

Goodspeed's Book Shop, 5A Park St., Boston, Mass.

Abbott, Heraldry, N. Y. 1897.

Adams, Henry, Esther.

Cabot, Mrs. J. Eliot, Letters of.

Neil, Colored Patriots of American Revolution, 1855.

Conn. Record Comm. Report, 41st.

Darley, Cooper, Townsend ed., 1st ed. Mercedes of Castile.

Davenport, Homer, Quest of Arab Horse.

DeBarthe, J., Life of Frank Grouard, Scout, 1894.

Dyer, Lure of Antique.

Edwards, S. E., Ohio Hunter, Battle Creek, 1886.

Elliott, D. G., North American Shore Birds.

Flint, James Timothy, anything by.

Hubbard, Little Journeys to Musicians.

Huntington, F. D., Christian Believing and Living.

Innes & McKay, Schools of Painting.

Kemar, S. B., Bliss of a Moment, Poet. Lore Co., 1918.

Lea, Inquisition in Middle Ages, vol. I only.

Macy, There She Blows.

Masters in Art, Aug. 1906, Jan., July, Aug. 1908, all 1909.

Melville, Piazza Tales, Typee & Pierre, old eds.

Mershon, W. B., Passenger Pigeon.

Nordhoff, Whaling and Fishing.

Plager, Paper Ruling.

Porto, L. de, Juliet & Romeo, ed. by Rolf, 1894.

Reynolds, J. Country from Belleville, Ill., to N. Y. City, 1854.

Russell, Clark, Sailor's Sweetheart, Ida Noble, Lone Star.

Samuels, Forecastle to Cabin.

Science of Familiar Things, Text-book, N. H., ca. 1857.

Spears, New England Whaler.

Starbuck, American Whale Fishery.

Thackeray, Rose and Ring, Harper, old ed.

Verrill, Real Story of Whaler.

Widdon, Ocean Life in Sailing Ship Days.

Wright, J., Some Notable Altars.

Genealogies, Beebe, Bill, Finch by Couch, 1907, Hibbard, Scotch-Irish by Bolton, 1910, Stiles, Conn. Family, 1895.

Arber, English Garner, reprint, Elizabethan Sonnet.

Beal, History of Sperm Whale.

Bishop, Memories of Hon. Bernice Pauahi Bishop, 1908.

Buchan, The Thirty-Nine Steps.

Chatterton, Fore and Aft.

Elizabethan Sonnet Cycles, ed. M. T. Crow, 1896.

Goode, Report on Fisheries of the U. S., vol. 7.

Lucas, Wanderer in Paris.

Rein, The Industry of Japan.

Reine, Japan, Travels and Researches.

Yonge, Pillars of the House.

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Gotham Book Mart, 128 West 45th St., New York
 Mitchell, S. Weir, Madeira Party.
 Budge, E. W., Guide to Assyrian and Babylonian Antiquities.
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Priscilla Guthrie's Book Shop, 516 William Penn Place, Pittsburgh, Pa.

Newton, Amenities of Book-Collecting, limited ed.
 Newton, Magnificent Farce, limited edition.
 Holman, 600 Talking Points and Selling Arguments.
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 American and Eng. Ency. of Law, 2nd ed., vol. 4 only.
 Michie's U. S. Digest, U. S. E., vol. 7.
 Amer. & Eng. Anno. Cases, vols. 1, 2, 5 and 22.

Albert Bushnell Hart, 775 Widener Library, Cambridge, Mass.

E. C. Mason, Veto Power, Boston, Ginn & Co., 1890, 3 copies, out of print.
 Hart, A. B., American Foreign Policy, N. Y. Macmillan Co., 1901, out of print.

Hays-Cushman Book Company, 643 Wrightwood Ave., Chicago, Ill.

Jones, E. G., Cancer, Its Causes, etc.
 Classics, Sophocles, Euripides, trans. by Way (Avia), Aristophanes, trans. by Rogers.

William Helburn, Inc., 418 Madison Ave., New York
 Reed, Voices of the Dunes and Other Etchings.

B. Herder Book Co., 17 South Broadway, St. Louis, Mo.

Life and Characteristics of Rt. Rev. Alfred A. Curtis, by Sisters of the Visitation.

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Roosevelt, Theodore Works, first editions.
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 Soule, Strange Stories from the Lodge of Leisure.
 Williams, Oscar, Book of Poems, pub. by Order of Bookfellows.
 Corporation Laws of Illinois for 1837.
 Paine, Thomas Bigelow, Life of Thomas Nast.
 Early American Hospitals.
 Bretschneider, Dr. E., Notes on Chinese Medieval Travelers to the West, Shanghai 1875.
 Wyatt, Edith, Every One His Own Way.
 Hunt's Story of Rimini, pub. by Wells & Lilly.
 Stevenson, R. L., Lay Morals.
 Clifford, Sir H., Malayan Monochroines.
 Hillaire, Belloc, Hills of the Sea.
 Beresford, J. D., Goslings.
 Nineteenth Century Prose, Mrs. Laurence Binyon.
 Forster, E. M., The Eternal Omnibus.
 Montague, C. E., A Hind Let Loose.
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 Ransome, Arthur, Hoofmarks of the Faun.
 Scarlet, Patrick, Clown's Courage.
 White Gleason, Ballads and Rondeaux.
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 Education of Henry Adams, Limited ed., printed folio.

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 Weddell, A Voyage Towards the South Pole Performed in the Years 1822-24.
 Har-Moad, or the Mountain of Assembly, Miller.
 Deerbrook, by Harriet Martineau, Harper, 1839.
 Ade, Set of Boy Detective Stories done in Burlesque Style.
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 George Washington, 2 vols., Am. Staesman's Series, Large Paper.
 Autobiography of Benjamin Franklin.
 Daisy Miller, Half Hour Series, 1st ed., 1st issue.
 Daisy Miller in Franklin Square Library 303, 1883.
 Daisy Miller, A Comedy, 1882, printed not published.
 An International Episode, 1879, Half Hour Series.
 The Two Magics, N. Y., 1898.
 Stolz, Murder, Capital Punishment and the Law, 1873.
 Brown, The Dark Side of the Trial by Jury, London, 1859.
 Thompson, Physiology of Criminality, 1870.
 Murder and the Death Penalty, 1886.
 Thoughts on the Death Penalty, Charles Burleigh, 1845.
 Philobiblon—a Treatise on the Love of Books, Richard de Bury.
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 Hoeschild, Kohn & Co., Inc., Howard and Lexington Sts., Baltimore Md.
 Crawford, Salve Venetia, 2 vols.
 Edwards, Byron, Dictionary of Thought.
 Vol. 13 of Modern Business, Alexander Hamilton Institute, Copyright 1918, fabricoid binning.
 Mulford, The Orphan.
 Browsers, Vale of Illusion.
 Kennedy, Rob of the Bowl.
 Cooke, Sir Edward, Life of Florence Nightingale.
 World Almanac, 1921, cloth.
 Hobart, Experience, play edition.
 Haggard, The Spirit of Bambaste.
 Hudson, W. H., Land's End.
 Hudson, Hampshire Days.
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 Old Santa Fe Trail.
 Gates, Story of Mince Pie.
 Carey, Sunny Side of the Hill.
 Roberts, Madam Mori.
 W. B. Hodby's Old Booke Shoppe, 214 Stanwix St., Pittsburgh, Pa.
 U. S. Quadrangle Maps, folio 176, library ed.
 Power Magazine, 1909-10.
 Electric Chemical Industry, 1909-10.
 Carey, God Man.
 Arnold Wm. Hulst, 1094 Bates St., S. E., Grand Rapids, Mich.
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 H. R. Huntting Co., Myrick Bldg., Springfield, Mass.
 Dead Selves.
 Holmes, Ancient and Modern Ships, vol. 1.
 Porter, D. L., A Year of Ideals for Everyday Living, Pilgrim Press.
 Nature Neighbors, Amer. Audubon Ass'n, 6 vols.
 Lydekker, Library of Natural History, 6 vols.

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with introduction by Alice Carey, London, 1881.

Amos E. Jewett, Rowley, Mass.

Wrentham, Mass., Vital Records, vol. 2.
Harris, Daniel Pond and His Descendants, 1873.

Johnson's Bookstore, Bookstore Building,
391 Main St., Springfield, Mass.

Puritz, Ludwig, Code Book of Gymnastic Exercises,
translated by O. Knof and W. J. MacQueen, publ.
1883. Also any copies of this book in German.

Caroline D. Johnston, 2006 Young Ave.,
Memphis, Tenn.

New International Encyclopedia, 2nd ed.
Schaff, Christian Church.
Kipling, Jungle Books, Detmold illus.
Temple, Bible Dictionary.
Young Folks' Library, vol. 16.

The Edw. P. Judd Co., New Haven, Conn.

Doyle, Round the Fire Stories.

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Edwards, Tyron, Dictionary of Thoughts, new or
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land Printing Co.

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United States Catalog Books in Print, 1912.
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Fogazzo's The Patriot.
Harrison, Choice of Books, Mac.
Bishop Spaulding, Sparkles from Spaulding.
Gardner, Prophets, Priests and Kings.
Storer, Dr. H. R., Southern Italy as a Health Sta-
tion.
Evan's Catalog of Engraved Portraits, 2 vols.
Travelers' Guide, Pub. Appleton, 1850.
Thorpe, History of Chemistry.
Mencken, In Defence of Women.
Aldrich, T. B., 36 Lyrics and 13 Sonnets.
Washburn, Pages from the Book of Paris.
Kate Sanborn's Wall Papers.
Barton, Ponies and All About Them.

Lemcke & Buechner, 32 East 20th St., New York

Duncan, Dr. Grenfell's Parish.
Michels, R., Political Parties.
Scripture, Stuttering and Lipping.
Faust, The German Element in the U. S., 1909, 2 vols.
Rayleigh, Theory of Sound.

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Silliman, Benj., any item.
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Church's Amazon and its Feeders.

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Barbusse, Inferno.

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Sabia's Dictionary, Americana, any parts.

Little, Brown & Company, 34 Beacon St., Boston
Schlickeysen, Fruit and Bread, A Natural Diet.
Strong and Beautiful Eyes, Emmett Health Pub. Co.
Well's Fly Rods and Fly Tackle, pub. by Harper.
Leupp, Walks About Washington, Little, Brown
& Co.
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Works of John C. Calhoun.
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Lord & Taylor Co. Book Shop, 38th St. and 5th Ave.,
New York

Clarke, Boy's Book of Chemistry.
North American Birds' Eggs.
Mendon, Bernard, Secrets of Personal Culture and
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Lowman & Hanford Co., Seattle, Wash.

Lewis, Edward Carpenter, 10 copies.
Ford, Sketches by a Confederate Soldier in the Con-
federate Army.

McDevitt-Wilson's, Inc., 30 Church St., New York

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Thompson, Persuasive Peggy.
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Franks, introduction by Chesterton.
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Corsa, Nut Culture in U. S. Agri. Bulletin.

John Jos. McVey, 1229 Arch St., Philadelphia, Pa.
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Macauley Bros., 1268 Library Ave., Detroit, Mich.
Silas Farmer's History of Detroit.

Madison Book Store, 61 East 59th St., New York,
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Hawthorne, Julian, Subterranean Brotherhood.
Brewer's Dictionary of Literary Illusions.
For the Sake of the Duchess.

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Granger's Bibliographical History of England.
D'Urfey, Pills to Purge Melancholy, 6 vols.
Caulfield, J., Portraits, Memoirs and Characters of
Remarkable Persons from Edw. III. to Revolution,
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L. S. Matthews & Co., 3563 Olive St., St. Louis, Mo.

Goldthwaite, Bones and Joints.
A. M. A. Medical Directory, 1921.
Edinburgh, Sterio. Anat., 5 parts.
Young, Reproduction in the Human Female.
Dalton, Brain.
Schultze & Stewart, Applied Anat.
Lexer & Bevan, General Surgery.
Sobotta & McMurrick, Atlas of Anatomy.
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 Lunders, Dead Nymphs and Other Poems.
 Sands, Maitres Sonneurs, in English, Little, Brown.
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 Sand, Mauprat, in English, Little, Brown.

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Hornung, Dead Men Tell No Tales.

Daniel H. Newhall, 154 Nassau St., New York

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 Bristol, F. M., Chaplain McCabe.
 Carpenter, Marcus T., Memories of the Past.
 Calhoun, C. M., Liberty Dethroned, 1903.
 Chopin Bayou Folk.
 Crozier, Cave of Hegobar, The Bloody Junto.
 Dana, Recollections of the Civil War.
 Davidson, Tracks and Landfalls of Bering and Chirikoff.
 Devereux, Plantation Sketches.
 Duganne, A. J., Utterances.
 Eells, Ten Years Missionary Work.
 Everett, Edward, Gettysburg Oration.
 Fremantle, Three Months in Southern States, Mobile, 1864.
 Georgia Scenes, Harper, 1897.
 Hall, The Harpe's Head.
 History of American Revolution in Scripture Style.
 Household Reading, 1868.
 Huse, Supplies for the C. S. A.
 Jebb, John G., Life and Adventures, 1895.
 Lamon, Life of Lincoln.
 Lauridsen, Vitus Bering.
 Lea and Hutchinson, Ancestry of Lincoln.
 Lilly, Lambert, History of the Middle States.
 Order of Lincoln, Provisional Ritual.
 Phillips, Prize Treatise on Lincoln.
 Piatt, Memories of the Men Who Saved the Union.
 Root and Connelley, The Overland Stage.
 Republican Club, N. Y., Collected Addresses, 1887-1909.
 Sarmiento, Life of Lincoln.
 Schurz and Bartlett, Abraham Lincoln.
 Smylie, History of the Trial of W. A. Scott.
 Sterling's Little Southern Orator.
 Vaughn, Then and Now, Minneapolis, 1900.
 Visscher, The Pony Express.
 War Songs of the South, edited by "Bohemian."
 Warner, F. W., Montana and the N. W. Territory, 1879.
 West, G. B., The Golden Northwest, 1878.
 Wolseley, Robert E. Lee.
 Wyeth, Life of Gen. Forrest.
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 Smith, Isaiah, Expos. Bible, Armstrong ed.

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Abbott, Browning and Meredith, Poet Lore Series.
 Adams, History of U. S., 9 vols., Scribner.
 Adams, St. Michel & Chartres, 1st edit.
 Adams, Albert Gallatin.
 Addison, Boston Museum of Fine Arts, 1910.
 Alcott, Little Women, 2 vols., 1st edit.

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Barton, Memoir of Dr. B. S. Barton.
 Bartram, Travels from Penn to Oswego, etc., 1751.
 Benguiat, Sale of Textiles, 1919 (catalog).
 Benson, Etchings and Drypoints.
 Brady, Young Sailor's Ass't., 1841.
 Butler, Once Used Words in Shakespeare, 1886.
 Caxton, Lives of Saints.
 Chapman, All About Ships.
 Coggeshall, Assassination of Lincoln, 1920.
 Cortissoz, St. Gaudens, 2 vols.
 Dana, Seaman's Friend, 1879.
 Darlington, Reliquiae Baldwinianae, 1843.
 D'Auvergne, Lola Mendez.
 Dexter, St. Memin, 1862 (catalog).
 Emerson, Essays, 2nd series.
 Exhibition of Stuart Portraits, Boston, 1880.
 Fisher, Evolution of Constitution.
 Forester, My Shooting Box, Warwick Woodlands, 1851.
 Gilchrist, Life of Blake, 2 vols., London, 1880.
 Gray, Correspondence of C. Colden.
 Greenaway, Almanacks, 1888, 1897.
 Gribble, Life of Shelley.
 Grolier Club, 100 Famous Books, Washington Irving.
 Guiney, Happy Ending.
 Guiffrey, History of Tapestry in France, 1888.
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 Nicolay, A. L. S.
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 Poe, Raven, 1845.
 Praed, Poems, Riverside Press.
 Riverside Press, Chaucer, Geoffrey, Tory Song of Roland.
 Roosevelt, Wilderness Hunter, L. P.
 Sargeant, Papers Relative to Amer. Antiquities, 1796.
 Scott, Tom Cringle's Log, 1st edit.
 Simon, Guairdi.
 Sterne, Tristram Shandy, 2 vols., Mac.
 Stevenson, Child's Garden of Verse, New York, 1895.
 Stuart, Carlotta's Intended, 1846.
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 Thayer, John Hay, L. P., 2 vols.
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 Washington, Newburg Addresses, 1873.
 Whitman, Leaves of Grass, 1st and all editions.
 Wilson, Woodrow, Autograph Copies.
 Wood, Shoulder to Wheel, Essays.
 Wood, Wandering Sketches, etc., 1849.
 Wood, Frankwei, N. Y., 1859.
 Zollikoffer, Quaker Soldier.

Chas. A. O'Connor, 21 Spruce St. New York

Brayton, Teresa, Songs of the Dawn.
 Schneider, A Guide to Lichens.
 Ponting, H. G., In Lotus Land, Japan, 1910.
 Young, Night Thoughts.
 Burton, Anatomy of Melancholy.
 Gulton, Book Heredity.

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Sayings of Samuel Johnson, Bibliophile Society of New York.
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Bryant's History of United States, 3 vols.
 Nicholson's Dictionary of Gardening, second copies.

D. L. Passavant, Zelenople, Pa.

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 Kaughler, Gesichte, Friedrich des Grossen, 1840.
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 Hist. Atlas Westmoreland Co., Pa., 1876.
 Eliot, Prof., 5-foot shelf, good set.

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 Wylie, The Daughter of Brahma.
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 Glyn, E., The Man and the Moment.
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 Knox, Leadership, inspirational book.

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Tchernychevsky, What is to be Done?

N. A. Phemister Co., 42 Broadway, New York

American Journal of International Law, vols. 3, 5,
 7, 8.
 American Historical Society, Annual Reports, 1918,
 vol. 1, 1919.
 American Museum Journal, vol. 11, No. 2 and 4.

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Philadelphia, Pa.

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The Charles T. Pownier Co., 177 West Madison St.,
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Hallock, Clearing Out-of-Town Checks in England
 and the U. S., 1903.
 Dunning, Essays in the Civil War and Reconstruc-
 tion.
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 McCaleb, Aaron Burr Conspiracy.

Charles T. Pownier Co., 26 E. Van Buren St.,
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Science and Health, 1st ed.

Presbyterian Board of Publication and Sabbath
School Work, Witherspoon Bldg., Philadelphia, Pa.

Quayle's In God's Out of Doors.
 Cosmopolitan, October, 1921.
 Lost Crown.
 Ivory Palaces of the King.

Presbyterian Book Store, Sixth Ave. and Wood St.,
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King's Pulpit Commentary, second-hand.
 Presbyterian Digest, last edition, 1907.
 Presbyterian Manual, 1920.

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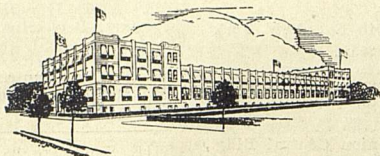
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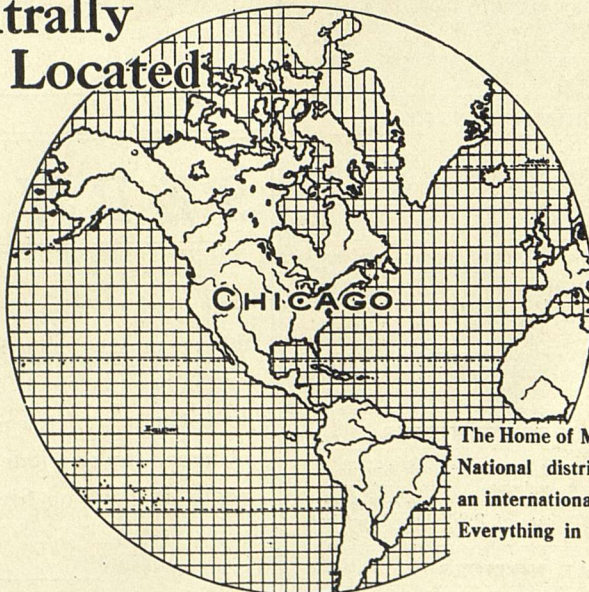
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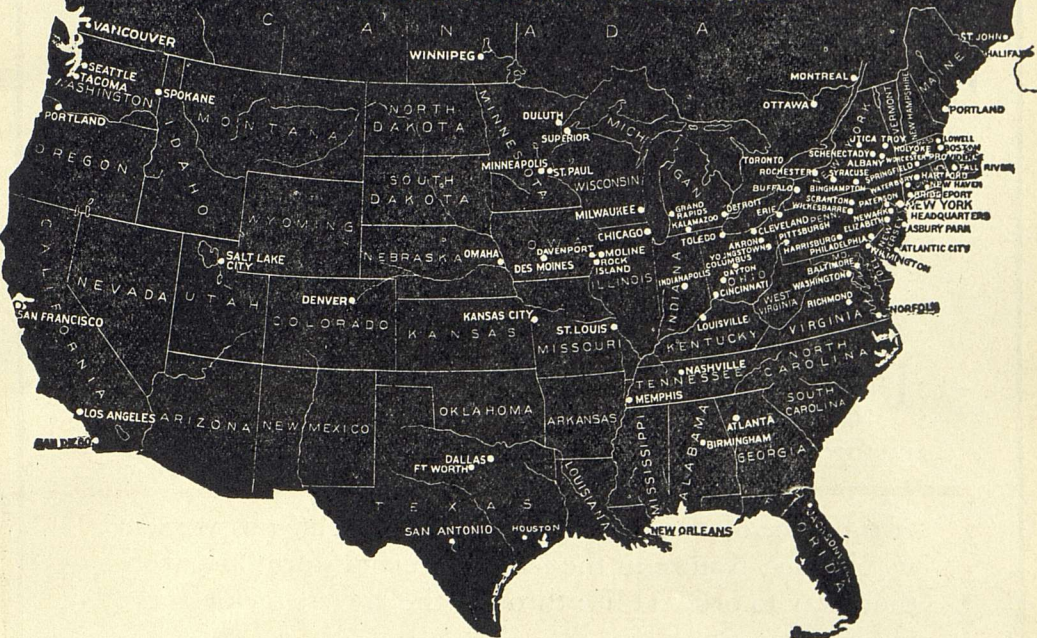
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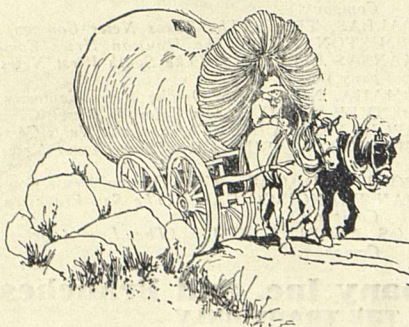
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